Green Jobs Guidebook
Employment Opportunities in the New Clean Economy

SOLAR • WATER • WIND • GREEN BUILDING • ALTERNATIVE FUELS

- Employment Year 2008/2009 -
- Exclusive Career Opportunities -
- Hundreds of Jobs Profiled -
GREEN JOBS GUIDEBOOK

EXECUTIVE SUMMARY

The Green Jobs Guidebook is a resource for job seekers, students, guidance counselors, career advisors, policy makers and anyone else interested in knowing about the tremendous potential of California’s existing and growing green jobs marketplace. The Guidebook is an expansive listing of green jobs throughout the California economy that includes job descriptions, salary information, minimum education requirements, potential certifications, employer types, job market growth potential, and much more.

Included in the Green Jobs Guidebook:

⭐ A comprehensive, easy-to-follow map of the California green economy

⭐ Profiles of over 200 of green jobs currently in California and expected to be open for the next generation of workers, with growth projections from the California Economic Development Department (EDD)

⭐ Details on 45 job types available to individuals with only a high school diploma, many paying over $25 per hour, and 37 more job types available to those with a community college or trade school degree, many paying over $40 per hour

⭐ Information on cutting edge green job training and placement programs

⭐ Listings of valuable green job apprenticeship programs sponsored by labor unions and private companies

⭐ Information on over 260 community college green job programs

⭐ A useful career and education pathways map to guide job seekers and current employees looking to join and advance in the green economy.

Also available at www.edf.org/cagreenjobs
Contents

Introduction to the Guidebook ... 1
How green jobs were selected for the Guidebook ... 3
California’s green economy job index ... 4
Profile of over 200 green jobs ... 8
How green jobs provide opportunities for low-income Californians ... 44
Cutting edge green job training and education programs ... 45
Union and utility apprenticeships available right now ... 47
Free green job placement assistance from the government ... 49
Studying for a green career ... 50
Green job programs at California community colleges ... 51
Mapping your green career pathway ... 54
Case Study: East Bay opportunities ... 55
Sources and references ... 56
An Introduction to the Green Jobs Guidebook

“The Green Jobs Guidebook helps navigate the intersection of two top California priorities: bettering our environment and preparing our young people for the productive green jobs of the future. We need to make high school students aware of job opportunities in the new green economy, and even more important, we must give them the skills and knowledge to take their place in it.”

- Darrell Steinberg, Senate President pro Tempore-elect
California State Senate, District 06

New environmental initiatives on renewable energy, energy efficiency, and greenhouse gases will spur tremendous job growth in the coming decades. According to analysis from the California Air Resources Board, at least 100,000 new jobs will be created in California alone because of the state’s 2006 global warming solutions law [AB32].¹ Despite these encouraging projections, many Californians are unfamiliar with the opportunities offered by the burgeoning clean-tech economy. This book is a navigational tool for anyone interested in joining or learning more about the clean economy of the future.

A large portion of the green jobs profiled in the Guidebook are found in the traditional employment sectors of manufacturing, installation, fabrication and operations. Other opportunities exist in both urban and rural settings within industry sectors like green buildings, renewable energies, energy efficient auditing, power plant operations, facilities management, and farming. These jobs pay workers affordable living wages, grant them access to healthy and safe working conditions, and provide opportunities for advancement. Tools like basic job training, job placement assistance, high school youth services and hands-on apprenticeship programs offered through unions, colleges and private companies can help people with little or no experience reach professional goals within a few years.

¹ Source: California Air Resources Board AB 32 Scoping Plan Supplemental Evaluation: Economic Analysis, September 2008
Getting hired into a green job can pave the way for a successful career. Through apprenticeship and job placement programs, entry level workers can begin by assisting an engineer or repairman while gaining hands-on experience and working towards certification and journey-level status within a few years. This is an opportunity for someone who hasn’t attended college to make more than $30 an hour in a secure field. Opportunities expand from there.

While researching the Guidebook, we identified many great organizations that are taking action to connect prospective workers to green job opportunities. The Ella Baker Center for Human Rights has partnered with employment advocates such as Dr. Raquel Pinderhughes of San Francisco State University to develop programs including the Green Jobs Corps that provide young adults in Oakland with life skills, education, and on-the-job training to get them on a pathway out of poverty and into green careers. RichmondBUILD sponsors an intensive 10-week solar installation program that trains youth while providing free installations in local residents’ homes. Organization such as the Apollo Alliance and Green for All focus on bringing employment training and sustainable development to local communities by inspiring teenagers and young adults to continue pursuing an education while gaining the hands-on skills needed to enter green industry.

The programs listed above are just a few that are bringing about positive change in the workforce by providing a connection between prospective workers and high quality jobs. This Guidebook is intended to be a resource for the next generation of workers that will be the foundation of California’s emerging clean economy.

Happy job hunting,

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How green jobs were selected for the Guidebook

Since the range of opportunities to work in the green economy is continuing to expand and the ultimate size and scope of the green job market is still unknown, there is no commonly accepted definition of the term “green job.” This book classifies green jobs on the basis of whether they are related to either preventing or adapting to climate change. Climate change-related jobs were chosen because of the breadth of environmental issues (air, water, wildlife, waste, etc.) and economic sectors (energy, buildings, transportation, etc.) involved.

This book builds off a modified version of an economic organization map under development by Environmental Business International’s Climate Change Business Journal (CCBJ).² In addition to the economic sectors identified by the CCBJ, this Guidebook adds public sector positions, conservation-based jobs in the waste management and diversion industry, and climate change-related jobs in the non-profit sector. Other organizations such as the California Economic Development Department (EDD) may include industries such as natural and sustainable product manufacturing within their definition of green jobs. Where information on those economic sectors and industries was available, they were included in the Guidebook.

<table>
<thead>
<tr>
<th>Green Job Industry Segments³</th>
<th>Included within Industry Segment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Low Carbon Power &amp; Renewable Power</td>
<td>Renewable/ conventional equipment &amp; power sales, project design &amp; development</td>
</tr>
<tr>
<td>2. Carbon Capture &amp; Storage (CCS)</td>
<td>Systems, equipment</td>
</tr>
<tr>
<td>3. Energy Storage: Equipment &amp; Systems⁴</td>
<td>Equipment &amp; systems (batteries, hydrogen, etc.)</td>
</tr>
<tr>
<td>4. Energy Efficiency and Demand Response⁵</td>
<td>Systems, equipment &amp; appliances, audits &amp; studies</td>
</tr>
<tr>
<td>5. Green Buildings</td>
<td>Design &amp; development, building materials</td>
</tr>
<tr>
<td>6. Transportation</td>
<td>Vehicles, fuels &amp; systems</td>
</tr>
<tr>
<td>7. Carbon Markets: Trading &amp; Projects⁶</td>
<td>Carbon trading, project development &amp; operation</td>
</tr>
<tr>
<td>8. Climate Change Adaptation</td>
<td>Risk assessment, planning, engineering &amp; construction</td>
</tr>
<tr>
<td>10. Consulting &amp; Research</td>
<td>Consulting &amp; engineering, climate science</td>
</tr>
<tr>
<td>12. Non-Profit Sector⁷</td>
<td>Policy analysis &amp; advocacy</td>
</tr>
</tbody>
</table>

² Use of the CCBJ industry sector organization does not represent explicit support of approval of the definition of Green Jobs in other forums, uses or publications.
⁴ Not discussed in the jobs profile section of this guidebook
⁵ Not discussed in detail within the jobs profile section of this guidebook
⁶ Not discussed in the jobs profile section of this guidebook
⁷ Not included in the CCBJ industry segments
Index of California green jobs

1. Low Carbon Power & Renewable Power Generation

SOLAR POWER & PHOTOVOLTAIC (PV) SYSTEMS
Harnessing the power of the sun to heat water or charge battery cells

Solar Development & Manufacturing
1. Solar Fabrication Technician
2. Solar Lab Technician
3. Solar Hot Water Heater Manufacturing Technician
4. PV Fabrication and Testing Technician

Solar Installation & Maintenance
5. Solar Energy System Installer Helper
6. Solar Energy System Installer
7. Solar and PV Installation: Roofer
8. Solar Residential Installation Electrician
9. Solar Commercial Installation Electrician
10. ICE Technician – Instrumentation/Controls/Electrical Systems
11. Solar Commercial Installation Engineering Technician
12. Solar Residential Installation Electrician Foreman
13. Solar Commercial Installation Electrician Foreman
14. Solar Commercial Installation Engineer

Solar Engineering, Design & Project Management
15. Solar Energy Systems Designer
16. Solar Thermoelectric Plant Manager
17. Solar Operations Engineer
18. PV Solar Cell Designer
19. Solar Energy Engineer
20. PV Power Systems Engineer

Solar Sales & Marketing
21. Residential/Commercial Solar Sales Consultant

WIND POWER
Erecting windmills to generate power in wind turbines

Wind Development & Manufacturing
22. Wind Turbine Machinist
23. Wind Turbine Sheet Metal Worker
24. Wind Turbine Engineering Intern
25. Wind Farm Electrical Systems Designer
26. Wind Turbine Electrical Engineer
27. Wind Turbine Mechanical Engineer
28. Wind Power Installation & Maintenance
29. Junior Renewable Energy Technician
30. Wind Generating Installer
31. Electro-Mechanical Wind Turbine Technician
32. Wind Field Operations Manager for Commercial
33. Wind Field Service Technician

Wind Power Engineering, Design & Project Management
34. Wind Power Plant Project Engineer
35. Director of Wind Development

HYDRO-ELECTRIC POWER
Energy created when dammed water drives a water turbine and generator

Hydro-Electric Power Operation Development & Manufacturing
36. Hydro-Electric Component Machinist
37. Hydro-Electric Construction Sheet Metal Worker
38. Hydro-Electric Operations Maintenance Worker
39. Hydro-Electric Plant Efficiency Operator
40. Hydro-Electric Plant Installation Technician
41. Hydro-Electric Plant Electrical Operations Supervisor
42. Hydro-Electric Power Generation Engineer

Hydro-Electric Installation & Maintenance
43. Hydro-Electric Engineering Intern
44. Hydrogeologist
45. Marine and Fish Biologists Hydro-Electric Mechanical Engineer
46. Hydro-Electric Electrical Engineer
47. Hydro-Electric Structural Engineer
48. Fisheries Biologist

GEOTHERMAL POWER
Energy from the earth’s core – volcanoes, geysers, and hot springs are naturally occurring examples of geothermal energy

Geothermal Power Plants Development & Manufacturing
49. Geothermal Heat Pump Machinist
50. Geothermal Sheet Metal Worker
51. Geothermal Engineering Intern
52. Geothermal Electrical Engineer

8 – Note: Not all jobs in this section are profiled in this guidebook
53. Geothermal Power Generation
    (Mechanical) Engineer

Geothermal Installation & Maintenance
54. Geothermal Plant Installation
    Technician
55. Geothermal Plant Efficiency Operator
56. Geothermal Operations Engineer

Geothermal Engineering, Design & Project
Management
57. Geothermal Engineering Intern
58. Hydrogeologist
59. Geothermal Mechanical Engineer
60. Geothermal Electrical Engineer
61. Geothermal Power Plant Structural
    Engineer

BIOGAS & BIOMETHANE GENERATED
POWER
Making power by burning gas coming off waste

Landfill Gas Collection Operations
62. Landfill Gas Collection System Operator
63. Landfill Gas System Technician

Landfill Gas to Energy (LGE) Plant
Operations
64. LGE Plant Installation, Operations,
    Engineering & Management

Animal Waste to Energy
65. Animal Waste Biomethane Gas
    Collection System technician

BIOMASS POWER
Converts a wide array of organic materials into heat
and electricity by burning or chemical conversion to
methane and/or cellulosic ethanol and biodiesel

Biomass Collection and Processing
66. Biomass Collection, Separation and
    Sorting (see also 146 – 151)

Biomass Power Plants
67. Biomass Plant Operations, Engineering
    and Maintenance

HYDROGEN ENERGY GENERATION
68. Hydrogen Power Plant Installation,
    Operations, Engineering and
    Management – General
69. Hydrogen Plant Operator and
    Operations Manager

II. Carbon Capture and Storage (CCS)

GEOLOGIC SEQUESTRATION
Captures carbon from industrial exhaust and injects it
underground to trap it before it enters the atmosphere

70. Carbon Capture Power Plant
    Installation, Operations,
    Engineering & Management
71. Carbon Sequestration Plant Installation,
    Operations, Engineering & Management
72. Geologist and Hydrogeologist
73. GIS Specialist

POWER GENERATION & CCS PLANT STAFF

Plant Environmental, Health & Safety
74. Environmental, Health & Safety
    Engineering Manager
75. Environmental Health & Safety Lead
76. Plant Technical Specialist – Instrument
    Repair Technician
77. Safety Investigator/Cause Analyst
78. Plant Supervising Technical Operator
79. Plant Safety Engineer

TERRESTIAL SEQUESTRATION
Uses strategies to increase carbon stored in soils
and also to protect soils from erosion

Soil Conservation
80. Soil Conservation Technician
81. Soil Conservationist

Forestry
82. Forestry Conservation Worker
83. Conservation Forestry Consultant
84. Forestry Supervisor
85. Restoration Planner

III. Energy Storage: Equipment & Systems

ENERGY STORAGE EQUIPMENT

Battery Manufacturing & Distribution
86. Battery Design Engineer
87. Battery Testing Technician
88. Battery Manufacturing Technician

IV. Energy Demand Response

Government Staff
89. Energy Commission Specialist
90. Smart Grid Engineer
91. Power System Operator
V. Green Buildings

GREEN BUILDING PRACTICES FOR NEW STRUCTURES & RETROFIT OF EXISTING STRUCTURES
Using energy efficient methods and green materials for new buildings and for updating existing structures

Green Building Project Design & Development
92. Field Energy Consultant
93. Energy Conservation Representative
94. Energy Manager & Analyst
95. Energy Efficiency Finance Manager
96. Environmental Compliance Specialist

Green Building Design & Engineering
97. Engineering Intern
98. Water Systems Designer and Engineer
99. Site Supervising Technical Operator
100. Environmental Compliance Specialist
101. Refrigeration Engineer
102. Lighting & HVAC Engineer
103. Civil Engineer
104. HV AC Engineer
105. Electrical Engineer
106. Residential Green Building and Retrofit Architect
107. Commercial Green Building and Retrofit Architect
108. Indoor & Outdoor Landscape Architect
109. Industrial Green Systems & Retrofit Designer
110. Senior HVAC Engineer
111. Environmental Construction Engineer
112. Energy Engineer
113. Structural Design Engineer

Installation & Green Building Operations
114. Home Improvement Retrofit Trainee
115. Residential Air Sealing Technician
116. Insulation Installer
117. HVAC Maintenance/Repair Trainee
118. Water Purification Systems Service Technician
119. Building Maintenance Engineer
120. Machinist
121. Welder
122. Carpenter
123. Electrical System Installer
124. Field Technician
125. Green Plumber and Pipefitter
126. HVAC Service Technician
127. Roofing and Skylight Installer
128. Weatherization Operations Manager

Energy Efficiency Services
129. Residential Energy Field Auditor
130. Commercial Energy Field Auditor

VI. Transportation Vehicles, Fuels & Systems

TRANSPORTATION VEHICLES
Automotive Plant Operations - Vehicle Production & Modification
134. Automotive Plant Assembly
135. Diesel Retrofit Installer
136. Diesel Retrofit Manufacturer Plant Labor
137. Electric Vehicle Electrician
138. Hybrid Powertrain Development Engineer
139. Powertrain Control Systems & Software Engineer
140. Air Pollution Specialist
141. Senior Automotive Power Electronics Engineer
142. Diesel Retrofit Designer

Efficient Mass Transit Vehicle Operations
143. Bus System Operator
144. Train System Operator
145. Electric Shipyard Operator

TRANSPORTATION FUEL
Fuel Production – Electricity
Low carbon power generation above {1 - 61}

Fuel Production – Biogas
Biogas power production above {62 – 65}

Fuel Production – Hydrogen
Hydrogen power production above {68, 69}

Fuel Production – Natural Gas/Propane
Natural gas power production profiled by way of other power production activities

Fuel Production - Biofuel
146. Biofuel Plant Field and Operations Engineer
147. Biofuel Plant Field Technician
148. Biodiesel/Biofuel Technology & Product Development Manager
149. Alternative Fuels Policy Analyst and Business Sales
150. Agricultural/Farm Worker
151. Civil Engineer - Agriculture/Irrigation/Water Supply
TRANSPORTATION SYSTEMS

Fuel Delivery System
152. Fueling Station Designer & Project Engineer
153. Fuel Transporter - Trucker
154. Alternative Fueling Station Operations
155. Hydrogen Pipeline Construction

Transportation System Design
156. Program Manager, Environmental Construction
157. Urban Planner
158. Environmental Engineering Manager
159. Environmental Planner
160. Civil Engineer
161. Energy Infrastructure Engineer
162. Environmental Engineer

VII. Carbon Markets Trading & Projects

Carbon Markets Analysis, Credit Banking & Trading
163. Power Marketing Specialist
164. Energy Trading Specialist
165. Carbon Emissions Specialist
166. Market & Rate Analyst
167. Economist
168. Emission Reduction Credit Marketer & Market Analyst
169. Emission Reduction Credit Portfolio Manager

Carbon Reduction Projects
170. Emission Reduction Project Developer Specialist
171. Emission Reduction Project Manager

VIII. Climate Change Adaptation

Climate Studies
172. Environmental Sampling Technician
173. Climatologist
174. Environmental Scientist
175. Environmental Engineer/Scientist Intern

IX. Public Sector / Government

Conservation and Pollution Prevention
176. Biologist – Marine/Fisheries
177. Water Resource Engineer
178. Environmental Research Manager
179. GIS Specialist
180. Engineering Geologist
181. Urban Planner
182. Urban Renewal Planner
183. Conservation of Resources Commissioner

184. Power System Operator and Instructor

Pollution Prevention, Rule development and Enforcement
185. Air Quality Specialist and Enforcement Officer
186. Air Emissions Permitting Engineer
187. Chemist
188. Economist

X. Consulting & Research

Environmental Consultant
189. Environmental Technician
190. Air Quality Control Engineer
192. Air Pollution Specialist
193. Air Resource Engineer
194. Emissions Accounting & Reporting Consultant
196. Water/Wastewater Quality Consultant
197. Water Resource Consultant
198. Senior Environmental Consultant
200. Renewable Energy Consultant

XI. Waste Reduction & Management

Municipal Waste & Recycling Operations
201. Recycling Collections Driver
202. Recycling Center Operator
203. Hazardous Materials Removal Worker
204. Hazardous Waste Management Specialist
205. Solid Waste [Energy] Engineer
206. Nuclear Waste Management Engineer

Wastewater Treatment & Management
207. Operations Maintenance Worker for Water Services
208. Associate Engineer – Wastewater Treatment
209. Wastewater Engineer in Refinery
210. Wastewater Plant Civil Engineer

XII. Non-Profit Sector

Non-Profit Sector
211. Conservation Policy Analyst & Advocate
212. Climate Change & Energy Policy Specialist & Advocate
213. Water Resource Policy Specialist & Advocate
### Solar Energy System Installer Helper

**Description:** Assists solar energy system installer in installing and repairing solar energy systems for residential, commercial or industrial use

**Salary:** $10-$15/hour

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Entry Level

**Growth Potential:** Current growth rates show California will provide over 1/3 of national solar energy by 2011

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Fabrication Technician
2. Solar Energy System Installer

### Solar Energy System Installer

**Description:** Installs and repairs solar energy systems designed to collect, store and circulate solar-heated water or other medium for residential, commercial or industrial use

**Salary:** $14-$20/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification:** Solar Thermal Installer recommended

**Experience Needed:** Entry Level

A combination of more than 2 years of directly related training

**Growth Potential:** Current growth rates show California will provide over 1/3 of national solar energy by 2011

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Cell Device Technician
2. Electrician

### Solar Hot Water Heater Manufacturing Technician

**Description:** Manufactures solar hot water heaters.

**Salary:** $22-$27/hour

**Min. Educational Req.:** Associate’s Degree in Electronics/ Electrical Engineering, Material Science, Physics, Chemistry or related discipline OR equivalent training and work experience

**Recommended College Coursework:** Engineering, Sciences, Solar Technology

**Experience Needed:** Entry Level

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. PV Fabrication and Testing Technician
2. Solar Energy Systems Installer

### PV Fabrication & Testing Technician

**Description:** Device fabrication, and testing of flexible, translucent plastic solar cells which generate energy from the sun

**Salary:** $22-$27/hour

**Min. Educational Req.:** Associate’s Degree in Electronics/ Electrical Engineering, Material Science, Physics, Chemistry or related discipline OR equivalent training and work experience

**Recommended College Coursework:** Electronics, Electrical Engineering, Chemistry, Solar, Physics, Material Science

**Experience Needed:** Entry Level

2 years work experience in a laboratory environment is highly desirable

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private consulting, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Lab Technician
2. Solar Energy Systems Designer

### Solar Lab Technician

**Description:** Performs a variety of tests on solar devices, examines test samples and reads blueprints, diagrams, instruments and operational instructions.

**Salary:** $19-$25/hour

**Min. Educational Req.:** Associate’s Degree in related field

**Recommended College Coursework:** Physics, Chemistry, Mechanical/Electrical Engineering, Solar

**Experience Needed:** Entry Level

Demonstrate ability to perform all common laboratory tests, record lab results, and provide feedback

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Energy Systems Designer
2. PV Power Systems Designer

### Solar Fabrication Technician

**Description:** Fabricates and assembles solar panels and arrays using machine shop tools and equipment

**Salary:** $10-$15/hour

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Entry Level

A combination of 3 – 6 months of directly related training and/or experience is typically required

**Growth Potential:** Current growth rates show California will provide over 1/3 of national solar energy by 2011

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Energy System Installer
2. Solar and PV installation: Roofer
Solar power installation, maintenance, development & manufacturing

**Solar & PV Installation: Roofer**

**Description:** Installs solar systems on roof while making sure that it is air-tight and does not compromise the structural integrity of building

**Salary:** $15- $23/hour

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Entry Level

**1-3 years related on-the-job experience**

**Desired Education:** Trade School or Apprenticeship

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Construction

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**ICE Technician [Instrumentation/Controls/Electrical Systems]**

**Description:** Monitors and repairs the instrumentation, controls, and electrical systems in a utility scale solar power generating facility

**Salary:** $16-$22/hour

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Mid-Level

**2-3 years experience with increasing responsibilities in troubleshooting and repair of plant instruments**

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Installation Engineer

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**Solar Residential Installation Electrician**

**Description:** Responsible for hardwiring the PV energy system to the power grid

**Salary:** $17- $31/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification:** North American Board of Certified Energy Practitioners (NABCEP) Certified Solar PV Installer

**Experience Needed:** Entry to Mid-Level

**Assumes Journey level Electrician but does not need solar experience**

**Desired Education:** Associate’s Degree, Trade School or Apprenticeship

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Electrician

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**Solar Commercial Installation Electrician**

**Description:** Installs solar electric generating systems at commercial customer sites

**Salary:** $17- $31/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification:** North American Board of Certified Energy Practitioners (NABCEP) Certified Solar PV Installer (recommended)

**Experience Needed:** Entry to Mid-Level

**Journey level status expected**

**Growth Potential:** High growth alongside the rest of the solar energy sector. Current growth rates show California will provide over ½ of national solar energy by 2011

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Residential Installation Electrician
2. Energy Efficiency Electrician

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**Solar Residential Installation Electrician Foreman**

**Description:** Coordinates, directs and manages solar electric generating systems installations at residential customer sites

**Salary:** $25-$38/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification:** North American Board of Certified Energy Practitioners (NABCEP) Certified Solar PV Installer is recommended.

**Experience Needed:** Mid to High Level

**Journey Level Attained - Minimum 3-5 years of Solar Installation**

**Desired Education:** Associate’s Degree or equivalent from Trade School or Apprenticeship

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Energy System Installer
2. Commercial Installation Electrician
3. ICE Technician

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**Solar Commercial Installation Engineering Technician**

**Description:** Provides technical support and assistance to field technicians and engineers

**Salary:** $20-$31/hour

**Min. Educational Req.:** Associate’s degree or equivalent from Trade School or Apprenticeship

**Recommended College Coursework:** Solar Installation, Electrical Engineering

**Experience Needed:** Mid-Level

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Lab Technician
2. Commercial Installation Engineer
### Solar Commercial Installation Electrician Foreman

**Description:** Coordinates, directs and manages solar electric generating systems installations at commercial customer sites

**Salary:** $25-$38/hour

**Min. Educational Req.:** Trade School or Apprenticeship

**Recommended College Coursework:** Solar or Renewable Energy Classes

**Certification:** North American Board of Certified Energy Practitioners (NABCEP) Certified Solar PV Installer

**Experience Needed:** Mid to High Level Journey Level Attained - 3 - 5 years direct experience in a construction environment in a similar capacity and carpentry and/or roofing experience is required

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Residential Installation Electrician

### Solar Commercial Installation Engineer

**Description:** Responsible for installing solar panel systems on commercial structures. Works with blueprints and technical concerns in installation

**Salary:** $31-$50/hour

**Min. Educational Req.:** Bachelor’s Degree in Electrical Engineering

**Recommended College Coursework:** Solar, Electrical Engineering

**Certification:** North American Board of Certified Energy Practitioners (NABCEP) Certified Solar PV Installer recommended

**Experience Needed:** High Level Established Engineer with experience in Solar Installation

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Residential Installation Engineer
2. Electrical Engineer

### Solar Operations Engineer

**Description:** Work with integration partners to design solar facilities and be an expert on solar technology and innovation

**Salary:** $90,000 - $100,000/year

**Min. Educational Req.:** HS Diploma/GED

**Recommended College Coursework:** Electrical Engineering, Solar Operations

**Certification Required:** Professional Engineer (P.E.) NABCEP certificate and/or Electrical Contractors licenses are a plus

**Experience Needed:** High Level Have experience designing and building PV electrical generation systems

**Desired Education:** Bachelor’s Degree in Electrical Engineering Preferred

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar PV Designer

### Solar Energy Systems Designer

**Description:** Designs solar domestic hot water and space heating systems for new and existing structures, applying knowledge of energy requirements of structure, local climatological conditions, solar technology and thermodynamics

**Salary:** $22 - $29/hour

**Min. Educational Req.:** Trade School or Apprenticeship

**Recommended College Coursework:** Shop Math, Mechanical Drawing, Physics, Electronics, Solar Theory, Design

**Experience Needed:** Mid to High Level Knowledge of solid-state equipment controls, microelectronics, plumbing and electrical training

**Growth Potential:** Current growth rates show California will provide over ¼ of national solar energy by 2011

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Geothermal Designer

### PV Solar Cell Designer

**Description:** Design concentrated photovoltaic solar cells for mass production

**Salary:** $77,000 - $91,000/year

**Min. Educational Req.:** Advanced Degree in Electrical Engineering, Materials Science, Chemistry, Physics or related

**Recommended College Coursework:** Engineering, Sciences, Renewable Energies

**Experience Needed:** High Level Minimum 5 years of industry experience, solar experience not required.

**Growth Potential:** Solar industry growth will create the need for skilled designers and engineers

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Solar Energy Systems Designer
2. Electrical Engineer
Solar power design, project management, sales & marketing

**Solar Energy Engineer**

**Description:** Perform site-specific engineering analysis and evaluation of energy efficiency and solar projects involving residential, commercial and industrial customers by utilizing building simulation software

**Salary:** $75,000 - $80,000/year

**Min. Educational Req.:** Bachelor’s Degree in an Engineering discipline

**Recommended College Coursework:** Engineering, Physics

**Certification:** Professional Engineer, Engineer-In-Training, and/or Certified Energy Manager (CEM) are desired

**Experience Needed:** High Level
3-10 years related experience/training
3-5 years of facility-related engineering experience
2-5 years of experience within the green building, energy efficiency, building science or related field.

**Desired Education:** Master’s degree a plus

**Growth Potential:** Current growth rates show California will provide over 1/2 of national solar energy by 2011

**Employer Type:** Private Firms

**Related Careers:**
1. Electrical Engineer

**PV Power Systems Engineer**

**Description:** Drive the development and implementation of highly efficient grid-connected systems for Concentrated PV technologies

**Salary:** $76,000 - $88,000/year

**Min. Educational Req.:** Master’s in Electric Power Engineering or Energy Efficiency OR Bachelor’s with strong work experience.

**Recommended College Coursework:** Electrical Engineering, Renewable Energies, Physics

**Experience Needed:** High Level.
3-8 years experience including large-scale grid interconnect systems experience

**Growth Potential:** High growth alongside the rest of the solar energy sector

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar Systems Designer
2. Photovoltaic Engineer
3. Energy Engineer

**Residential/Commercial Solar Sales Consultant**

**Description:** Establish sales plans, prepare proposals and close client deals

**Salary:** $45,000 - $85,000/year – range due to commission

**Min. Educational Req.:** Bachelor’s Degree

**Recommended College Coursework:** Marketing, Sales, Sciences

**Experience Needed:** Mid-Level
2-5 years experience in commercial and/or in-home sales.

**Growth Potential:** Grows with, and helps propel, the solar industry

**Employer Type:** Private Firms

**Related Careers:**
1. Energy Conservation Representative
Wind development & manufacturing

**Wind Turbine Machinist**

**Description:** Make precision metal or plastic parts, use computer numerically controlled machine tools and set up and operate all of the basic machine tools and many specialized variations for wind turbine production.

**Salary:** $12 - $21/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Metalworking, Drafting, Math, and Computer courses

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** EDD project 3,500 new machinist jobs in California by 2016

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Welder
2. Sheet Metal Worker

**Wind Farm Electrical Systems Designer**

**Description:** Design underground and overhead wind farm collector systems and prepare and develop site specifications.

**Salary:** $50,000 - $80,000/year

**Min. Educational Req.:** Bachelor’s Degree

**Recommended College Coursework:** Electrical Systems, Wind Turbine Design

**Experience Needed:** High Level

**Minimum 5 years experience including wind farm collector systems and/or electric utility distribution**

**Growth Potential:** Need for new electrical systems will progress with growth in wind development

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Electrical Engineer

**Wind Turbine Sheet Metal Worker**

**Description:** Perform all operations necessary to make, install and repair a wide variety of sheet-metal products related to wind turbine production.

**Salary:** $14 - $22/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Math, Mechanical Drawing, Metal Shop, Welding, Heating and Air-Conditioning

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** EDD predicts 1,800 new sheet metal worker jobs by 2016

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Machinist
2. Welder

**Wind Turbine Electrical Engineer**

**Description:** Responsible for design, development and testing of all aspects of electrical components and equipment.

**Salary:** $90,000/year or more

**Min. Educational Req.:** Bachelor’s Degree in Electrical Engineering

**Recommended College Coursework:** Electrical Engineering, Renewable Energies

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

**Minimum 5 years with similar responsibilities**

**Growth Potential:** EDD predicts there will be 1,100 new electrical engineering jobs by 2016

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Energy Engineer
2. Photovoltaic Design Engineer

**Wind Turbine Engineering Intern**

**Description:** Assist Engineers while gaining hands-on experience with wind turbines

**Salary:** Nominal or school credits

**Min. Educational Req.:** HS Diploma/GED, Some College

**Recommended College Coursework:** Physics, Electrical Engineering

**Experience Needed:** Entry Level

**Hands-on laboratory experience with electronics equipment, physics laboratory, optical equipment and electronics fabrication**

**Desired Education:** Working for B.S. or M.S. degree in Physics or Electrical Engineering

**Growth Potential:** As demand for jobs grows so does the demand for internships

**Employer Type:** Private Firms, Power Plants/Facilities

**Wind Turbine Mechanical Engineer**

**Description:** Responsible for design, development, testing of all aspects of mechanical components, equipment and machinery.

**Salary:** $90,000/year or more

**Min. Educational Req.:** Bachelor’s Degree in Mechanical Engineering

**Recommended College Coursework:** Mechanical Engineering, Metal Shop, Machinery

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

**Minimum 5 years with similar responsibilities**

**Growth Potential:** EDD predicts there will be 1,800 new mechanical engineering jobs by 2020

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Energy Engineer

Green Jobs Guidebook Page 12
### Wind power development, manufacturing, installation & maintenance

#### Wind Field Technician
**Description:** Troubleshoot and repair complex problems on variable speed/variable pitch wind turbines  
**Salary:** $13 - $15/hour  
**Min. Educational Req.:** HS Diploma/GED  
**Experience Needed:** Entry Level  
1-2 years experience desired  
**Desired Education:** Basic math skills in all units of measure using whole numbers, common fractions and decimals  
**Growth Potential:** Wind field operations will increase in demand as installations grow in number  
**Employer Type:** Private Firms, Government, Power Plants/Facilities  
**Related Careers:**  
1. Electro-Mechanical Wind Turbine Technician  
2. Wind Generating Installer

#### Junior Renewable Energy Technician
**Description:** Perform wind turbine resets and site call outs and act as a central safety call-in for project managers performing high voltage switching, while receiving on-site training  
**Salary:** $15 - $17/hour  
**Min. Educational Req.:** No degree required  
**Recommended College Coursework:** Electro-Mechanical, Wind Power Generation  
**Experience Needed:** Entry Level  
Previous operations experience of wind plants or currently attending school for this particular field  
**Desired Education:** Trade School or Apprenticeship  
**Growth Potential:** Wind field operations will increase in demand as installations grow in number  
**Employer Type:** Power Plants/Facilities  
**Related Careers:**  
1. Wind Field Technician  
2. Electro-Mechanical Wind Turbine Technician

#### Wind Field Operations Manager for Commercial
**Description:** Provide overall leadership to aggressively drive execution of all site activities in region - Receiving, Installation & Commissioning, maintain expertise in Field EHS and Quality Procedures and drive project requirements in region including cost, schedule and performance  
**Salary:** $24 - $28/hour  
**Min. Educational Req.:** Bachelor’s Degree  
**Recommended College Coursework:** Renewable Energies, Engineering, Industrial Operations  
**Experience Needed:** Mid to High Level  
Minimum 3 years in field management of wind farms plus 1-2 years direct technical experience on wind farms  
**Growth Potential:** Wind power is one of the fastest growing renewable energy sectors  
**Employer Type:** Private Firms, Power Plants/Facilities  
**Related Careers:**  
1. Plant Operations Manager

#### Wind Generating Installer
**Description:** Assembles, installs, and maintains electrical and mechanical parts, such as alternators, generators, and rotors of electric power generating windmills, according to production specifications  
**Salary:** $14 - $20/hour  
**Min. Educational Req.:** HS Diploma/GED  
**Experience Needed:** Entry to Mid-Level  
A combination of more than 4 years of directly related training and/or experience is typically required  
**Growth Potential:** Wind field installation positions will increase in demand as new installations grow in number  
**Employer Type:** Private Firms, Government, Power Plants/Facilities  
**Related Careers:**  
1. Electro-Mechanical Wind Turbine Technician  
2. Wind Field Technician

#### Wind Field Service Technician
**Description:** Perform status checks on turbines and repair the problems  
**Salary:** $22 - $26/hour  
**Min. Educational Req.:** Trade School or Apprenticeship  
**Recommended College Coursework:** Iron and/or Metal shop, Mechanical/Electrical Engineering, Renewable Energy Studies  
**Experience Needed:** Mid-Level  
**Growth Potential:** Wind power is one of the fastest growing renewable energy sectors  
**Employer Type:** Power Plants/Facilities  
**Related Careers:**  
1. Electro-Mechanical Wind Turbine Technician

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Green Jobs Guidebook Page 13
Wind power engineering, design & project management

**Wind Power Plant Project Engineer**

**Description:** Responsible for overseeing all aspects of the technical specialties at plants including electrical engineering, turbine selection & procurement, revenue generation, expense management and budgets, as well as conducting conceptual engineering and design of wind field processes and facilities.

**Salary:** $60,000 - $90,000/year

**Min. Educational Req.:** Bachelor’s degree in Mechanical or Electrical Engineering.

**Recommended College Coursework:** Mechanical and/or Electrical Engineering, Renewable Energies

**Experience Needed:** High Level

5-10 years of experience with power plant design, maintenance and operations

**Growth Potential:** Huge potential for growth as wind power expands

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Director of Wind Development

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**Director of Wind Development**

**Description:** Leads and manages the development and evaluation of potential wind energy business opportunities, identifies and analyzes wind energy investment opportunities and leads projects through the research, analysis, modeling, recommendation and negotiating phases

**Salary:** $130,000 - $170,000/year

**Min. Educational Req.:** Bachelor’s degree in Accounting, Finance, Economics, or related field

**Recommended College Coursework:** Finance, Economics, Accounting, Management

**Experience Needed:** High Level

4-6 years wind developer experience with large company or consulting firm.

**Desired Education:** MBA, CPA, CMA

**Growth Potential:** Wind development managers needed in increasing numbers as more wind power comes on line

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Top Environmental Officer

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**Hydro-electric power operation development & manufacturing**

**Hydro-Electric Component Machinist**

**Description:** Make precision metal or plastic parts, use computer numerically controlled machine tools and set up and operate all of the basic machine tools and many specialized variations for hydro-electric power generation

**Salary:** $12 - $21/hour

**Min. Educational Req.:** Apprenticeship Trade School

**Recommended College Coursework:** Metalworking, Drafting, Math, and Computer courses

**Experience Needed:** Entry to Mid-Level

Journey level status

**Growth Potential:** EDD projects 3,500 new machinist jobs in California by 2016. Hydro industry growth may be less than other economic sectors

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Welder
2. Sheet Metal Worker

**Hydro-Electric Construction: Sheet Metal Worker**

**Description:** Perform all operations necessary to make, install, and repair a hydro-electric generator

**Salary:** $14 - $22/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Math, Mechanical Drawing, Metal shop, Welding, Heating and Air-Conditioning

**Experience Needed:** Entry to Mid Journey level status

**Growth Potential:** EDD predicts 1,800 new sheet metal workers by 2016. Hydro industry growth may be less than other economic sectors

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Machinist
2. Welder

---

**Hydro-Electric Engineering Intern**

**Description:** Assists Engineer with electrical aspects of hydro-electric power generation

**Salary:** Nominal or school credits

**Min. Educational Req.:** HS Diploma/GED, Some College

**Recommended College Coursework:** Physics, Electrical Engineering

**Experience Needed:** Entry Level

Hands-on laboratory experience with electronics equipment, physics laboratory, optical equipment and electronics fabrication

**Desired Education:** Working for B.S. or M.S. degree in Physics or Electrical Engineering

**Growth Potential:** As demand for jobs grows do so does demand for internships

**Employer Type:** Private Firms, Power Plant/Facilities
Hydro-electric power operation development, manufacturing, installation & maintenance

**Hydro-Electric Plant Mechanical Engineer**

**Description:** Responsible for design, development and testing of all aspects of mechanical components, equipment and machinery associated with hydro-electric plants

**Salary:** $90,000/year or more

**Min. Educational Req.:** Bachelor’s Degree in Mechanical Engineering

**Recommended College Coursework:** Hydro-electric power, Mechanical Engineering

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

5 years with similar responsibilities

**Growth Potential:** EDD predicts there will be 1,800 new mechanical engineering jobs by 2016. Hydro industry growth may be less than other economic sectors

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Electrical Engineer
2. Energy Engineer

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**Hydro-Electric Plant Electrical Engineer**

**Description:** Electrical engineering and design of hydro-electric plants, including preparation of drawings, specifications and supporting calculations, and design of electrical controls, SCADA communications and power system relay protection for hydroelectric power generation facilities

**Salary:** $90,000/year or more

**Min. Educational Req.:** Bachelor’s Degree in Electrical Engineering

**Recommended College Coursework:** Power Engineering, Electrical Design, Hydrology

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

5 years with similar responsibilities

**Growth Potential:** EDD predicts there will be 1,100 new electrical engineering jobs by 2016. Hydro industry growth may be less than other economic sectors

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Energy Engineer
2. Photovoltaic Design Engineer

---

**Hydro-Electric Plant Structural Engineer**

**Description:** Design Hydro-Electric Plants

**Salary:** $65,000 - $95,000/year

**Min. Educational Req.:** Bachelor’s Degree in Civil Engineering or Structural Engineering

**Recommended College Coursework:** Civil/Structural Engineering, Renewable Energies, Hydro Generation

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

10 years Engineering experience plus any hydrology or hydraulic analysis experience

**Growth Potential:** Will grow alongside hydroelectric production

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Mechanical Engineer
2. Civil Engineer

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**Hydro-Electric Operations Maintenance Worker**

**Description:** Wide variety of tasks in support of Hydroelectric Power Generation systems

**Salary:** $21 - $27/hour

**Min. Educational Req.:** HS Diploma/GED

**Recommended College Coursework:** Plant Operations and Maintenance

**Experience Needed:** Entry Level

2 years experience in related field if no higher education, Six months required if have Trade School or Apprenticeship experience.

**Desired Education:** Trade School or Apprenticeship

**Growth Potential:** Although general hydro industry growth may be less than other economic sectors, plant efficiency and operations workers will be in consistent demand

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Systems Service Technician

---

**Hydro-Electric Plant Efficiency Operator**

**Description:** Responsible for maintaining and monitoring plant equipment for efficient and safe plant operations and planning and handling all hazardous materials and wastes in a safe and environmentally sensitive manner

**Salary:** $23 - $26/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification:** HAZMAT cert.

**Experience Needed:** High Level

Minimum 8 years of power plant operating experience

**Growth Potential:** As efficiency becomes a concern of more and more businesses this position will see tremendous growth

**Employer Type:** Government, Power Plants/Facilities

**Related Careers:**
1. Weatherization Operations Manager

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**Hydro-Electric Plant Installation Technician**

**Description:** Performs journey level mechanical installation and maintenance duties in a hydroelectric power plant and performs preventive maintenance, welding, pipefitting, machining and rigging incidental to journeyman mechanical maintenance work

**Salary:** $35/hour

**Min. Educational Req.:** Trade School or Apprenticeship

**Recommended College Coursework:** Plumbing, Pipefitting, Operations & Maintenance, Hydrology

**Experience Needed:** Mid to High Level

Journey level status

**Growth Potential:** Will grow alongside hydroelectric power generation

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Power generation plant Mechanics

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**Green Jobs Guidebook Page 15**
## Hydro-electric Power Installation, Maintenance, Engineering, Design & Project Management

### Hydro-Electric Plant Electrical Operations Supervisor
**Description:** Responsible for establishing maintenance priorities and diagnosing power plant electrical problems

**Salary:** $78,000 - $92,000/year

**Min. Educational Req.:** Associate’s Degree in Business or Technical discipline.

**Recommended College Coursework:** Business Relations, Electrical Engineering, Power generation systems

**Experience Needed:** Mid to High Level Journey level status

Minimum 5 years performing or supervising the functions of electrical systems/equipment maintenance directly associated with a large generating facility

**Growth Potential:** Although general hydro industry growth may be less than other economic sectors, plant efficiency and operations workers will be in consistent demand

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Hydro-Electric Power Generation Engineer

### Hydro-Electric Power Generation Engineer
**Description:** Involved with plans in preparation of specifications, performance modeling and analysis, cost estimations and negotiation of supply and service contracts for a hydro-electric power generation facility

**Salary:** $90,000 - $140,000/year

**Min. Educational Req.:** Bachelor’s degree in Mechanical Engineering

**Recommended College Coursework:** Mechanical Engineering, Renewable Energies

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

5 years experience with boilers and steam turbines, vessels, piping, valves, control systems, equipment and piping supports systems

**Growth Potential:** Although general hydro industry growth may be less than other economic sectors, plant efficiency and operations workers will be in consistent demand

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. PV Power Systems Engineer
2. Director of Wind Development

### Hydro-Electric Engineering Intern
**Description:** Assists Engineer on-site while learning about hydro-electric power generators

**Salary:** Nominal or school credits

**Min. Educational Req.:** HS Diploma/GED, Some College

**Recommended College Coursework:** Physics, Electrical Engineering

**Experience Needed:** Entry Level

Hands-on laboratory experience with electronics equipment, physics laboratory, optical equipment and electronics fabrication

**Desired Education:** Working for B.S. or M.S. degree in Physics or Electrical Engineering

**Growth Potential:** As demand for jobs grows so does demand for internships

**Employer Type:** Private Firms, Power Plant/Facilities

### Hydro-Electric Electrical Engineer
**Description:** Responsible for design, development, testing of all aspects of electrical components and equipment of hydro-electric power generation facilities

**Salary:** $90,000/year or more

**Min. Educational Req.:** Bachelor’s Degree in Electrical Engineering

**Recommended College Coursework:** Electrical Engineering, Power Generation

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

5 years with similar responsibilities

**Growth Potential:** Great potential for growth

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Photovoltaic Design Engineer

**Hydro-Geologist and Hydrologist**

**Description:** Work with other hydrogeologists on field-related activities connected to the groundwater monitoring duties and collect water level measurements and water quality samples from production and monitoring wells

**Salary:** $58,500 - $78,200/year

**Min. Educational Req.:** Bachelor’s Degree in the field of Geology, Hydrogeology, Earth Science or related field

**Recommended College Coursework:** Hydrogeology, Earth Sciences, Geology

**Experience Needed:** Mid-Level

Some experience in groundwater sampling activities and hydrogeologic data presentation is a plus

**Growth Potential:** EDD projects 30% more hydrologist jobs by 2016

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Water Purification Systems Service Technician

### Hydro-Electric Mechanical Engineer
**Description:** Responsible for design, development, testing of all aspects of mechanical components, equipment and machinery.

**Salary:** $90,000/year or more

**Min. Educational Req.:** Bachelor’s Degree in Mechanical Engineering

**Recommended College Coursework:** Mechanical Engineering, Metal shop

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

5 years with similar responsibilities

**Growth Potential:** EDD predicts there will be 1,800 new mechanical engineering jobs by 2020

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Electrical Engineer

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**Green Jobs Guidebook Page 16**
### Hydro-electric power engineering & project management

**Hydro-Electric Structural Engineer**

**Description:** Carries out analyses and design of structures associated with hydroelectric projects, such as concrete dams, intakes, powerhouses, spillways and foundations. Work involves all stages of projects, from feasibility to final detailed design.

**Salary:** $80,000 - $93,000/year

**Min. Educational Req.:** Bachelor’s degree in Civil/ Structural Engineering

**Recommended College Coursework:** Civil/ Structural Engineering, Hydraulics, GIS

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** 10 years experience with layout and structural design of hydroelectric power generators

**Desired Education:** Master’s or PhD

**Growth Potential:** Although general hydro industry growth may be less than other economic sectors, plant operations and engineering will be in consistent demand

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
- 1. Electrical Engineer
- **Geothermal Sheet Metal Worker**

**Description:** Perform all operations necessary to make, install, and repair geothermal power generators

**Salary:** $14 - $22/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Math, Mechanical Drawing, Metal shop, Welding, Heating and Air-Conditioning

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** EDD predicts 1,800 new sheet metal workers by 2016. Geothermal industry expected to be in higher growth than some other renewable power sectors

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
- 1. Machinist
- 2. Welder

**Biologist – Marine/Fisheries**

**Description:** Plan and conduct evaluations of factors affecting California’s fish populations and provide oversight of fisheries monitoring programs

**Salary:** $25 - $32/hour

**Min. Educational Req.:** Bachelor’s degree in Biology or related field

**Recommended College Coursework:** Biology, Marine Biology

**Experience Needed:** Mid to High Level

**Growth potential:** Huge potential for growth

**Employer Type:** Private Firms

**Related Careers:**
- 1. Environmental Scientist

### Geothermal power plant development & manufacturing

**Geothermal Heat Pump Machinist**

**Description:** Make precision metal or plastic parts for geothermal heat pumps, use computer numerically controlled machine tools and set up and operate all of the basic machine tools and many specialized variations

**Salary:** $12 - $21/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Metalworking, Drafting, Math, and Computer courses

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** High potential for growth as technology advances

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
- 1. Welder
- 2. Sheet Metal Worker

**Geothermal Engineering Intern**

**Description:** Help design, build and implement geothermal power strategies

**Salary:** Nominal or school credits

**Min. Educational Req.:** HS Diploma/GED, Some College

**Recommended College Coursework:** Physics, Electrical Engineering

**Experience Needed:** Entry Level

**Growth Potential:** As demand for jobs grows so does demand for internships

**Employer Type:** Private Firms, Power Plant/Facilities

**Related Careers:**
- 1. Energy Engineer
- 2. PV Systems Design Engineer

**Geothermal Electrical Engineer**

**Description:** Responsible for design, development and testing of all aspects of electrical components and equipment

**Salary:** $90,000/year or more

**Min. Educational Req.:** Bachelor’s Degree in Electrical Engineering

**Recommended College Coursework:** Electrical Engineering, Renewable Energies, Geology

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level

5 years with similar responsibilities

**Growth Potential:** Geothermal industry expected to have higher growth rate than some other renewable power sectors

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
- 1. Energy Engineer
- 2. PV Systems Design Engineer

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**Green Jobs Guidebook Page 17**
**Geothermal power plant installation, engineering, & management**

**Geothermal Power Generation (Mechanical) Engineer**
- **Description:** Involved with preparing of specifications, performance modeling and analysis, cost estimations and negotiation of supply and service contracts for a company that generates renewable electric power
- **Salary:** $90,000 - $140,000/year
- **Min. Educational Req.:** Bachelor's degree in Mechanical Engineering
- **Recommended College Coursework:** Mechanical Engineering, Renewable Energies
- **Certification:** Professional Engineer (P.E.)
- **Experience Needed:** High Level
  - 5 years experience with boilers and steam turbines, vessels, piping, valves, control systems, equipment and piping supports systems
- **Growth Potential:** EDD predicts there will be 1,800 new mechanical engineering jobs by 2020
- **Employer Type:** Power Plants/Facilities
- **Related Careers:**
  1. Geothermal Electrical Engineer

**Geothermal Operations Engineer**
- **Description:** Collects and processes information on well-field and plant performance, diagnoses well problems and designs procedures to fix them
- **Salary:** $70,000 - $80,000/year
- **Min. Educational Req.:** Bachelor's degree or higher in Engineering
- **Recommended College Coursework:** Resource/ Petroleum Engineering, Computer Programming,
- **Certification:** Professional Engineer (P.E.)
- **Experience Needed:** High Level
  - 15 years experience in geothermal resource engineering as well as petroleum engineering
- **Growth Potential:** Geothermal industry expected to have higher growth rate than some other renewable power sectors
- **Employer Type:** Private Firms, Government, Power Plants/Facilities
- **Related Careers:**
  1. Mechanical Engineering
  2. Power Generation Development

**Geothermal Plant Installation Technician**
- **Description:** Installs Geothermal projects
- **Salary:** Undetermined
- **Min. Educational Req.:** HS Diploma/GED
- **Experience Needed:** Entry Level
  - Experience in construction, refrigeration, electrical and/or plumbing installations
- **Growth Potential:** Geothermal industry expected to have higher growth rate than some other renewable power sectors
- **Employer Type:** Private Firms, Power Plants/Facilities
- **Related Careers:**
  1. Systems Service Technician

**Geothermal Plant Efficiency Operator**
- **Description:** Responsible for maintaining and monitoring plant equipment for efficient and safe plant operations and planning and handling all hazardous materials and wastes in a safe and environmentally sensitive manner
- **Salary:** $26 - $30/hour
- **Min. Educational Req.:** HS Diploma/GED
- **Certification:** HAZMAT cert.
- **Experience Needed:** High Level
  - Minimum 5 years of power plant operating experience
- **Growth Potential:** As efficiency becomes a concern of more and more businesses this position will see tremendous growth
- **Employer Type:** Government, Power Plants/Facilities
- **Related Careers:**
  1. Weatherization Operations Manager

**Hydrogeologist**
- **Description:** Work with other hydrogeologists on field-related activities connected to the groundwater monitoring duties and collect water level measurements and water quality samples from production wells and monitoring wells
- **Salary:** $58,500 - $78,200
- **Min. Educational Req.:** B.S. Degree in the field of geology, hydrogeology, earth science, or related field
- **Recommended College Coursework:** Hydrogeology, Earth Sciences
- **Experience Needed:** Entry-Level
  - Some experience in groundwater sampling activities and hydrogeologic data presentation is a plus
- **Growth Potential:** EDD projects 30% growth rate for hydrologists by 2016
- **Employer Type:** Private Firms, Government, Power Plants/Facilities
- **Related Careers:**
  1. Water Purification Systems Service Technician

**Geothermal Engineering Intern**
- **Description:** Assists Engineer in various aspects of geothermal power production
- **Salary:** Nominal or school credits
- **Min. Educational Req.:** HS Diploma/GED, Some College
- **Recommended College Coursework:** Physics, Electrical Engineering
- **Experience Needed:** Entry Level
  - Hands-on laboratory experience with electronics equipment, physics laboratory, optical equipment and electronics fabrication
- **Desired Education:** Working for B.S. or M.S. degree in Physics or Electrical Engineering
- **Growth Potential:** As demand for jobs grows so does demand for internships
- **Employer Type:** Private Firms, Power Plant/Facilities

**Green Jobs Guidebook Page 18**
Geothermal power plant engineering, design & project management

**Geothermal Mechanical Engineer**

*Description:* Responsible for design, development and testing of all aspects of mechanical components, equipment and machinery

*Salary:* $90,000/year or more

*Min. Educational Req.:* Bachelor’s Degree in Mechanical Engineering

*Recommended College Coursework:* Mechanical Engineering, Earth Sciences, Geothermal production

*Certification:* Professional Engineer (P.E.)

*Experience Needed:* High Level
5 years with similar responsibilities

*Growth Potential:* EDD predicts there will be 1,800 new mechanical engineering jobs by 2020

*Employer Type:* Private Firms, Government, Power Plants/Facilities

*Related Careers:*
1. Electrical Engineer
2. Energy Engineer

**Geothermal Electrical Engineer**

*Description:* Responsible for design, development and testing of all aspects of electrical components and equipment

*Salary:* $90,000/year or more

*Min. Educational Req.:* Bachelor’s Degree in Electrical Engineering

*Recommended College Coursework:* Electrical Engineering, Geothermal Technology

*Certification:* Professional Engineer (P.E.)

*Experience Needed:* High Level
5 years with similar responsibilities

*Growth Potential:* Geothermal industry expected to have higher growth rate than some other renewable power sectors

*Employer Type:* Private Firms, Government, Power Plants/Facilities

*Related Careers:*
1. Energy Engineer
2. Photovoltaic Design Engineer

**Geothermal Power Plant Structural Engineer**

*Description:* Designs the geothermal power generating structure

*Salary:* $67,000 - $79,000/year

*Min. Educational Req.:* Bachelor’s Degree in Civil Engineering

*Recommended College Coursework:* Structural Engineering, Mechanical Systems, Geothermal

*Certification:* Professional Engineer (P.E.)

*Experience Needed:* High Level
5 - 15 years of facility and industrial system design with 5 years of power plant design

*Growth Potential:* Geothermal industry expected to have higher growth rate than some other renewable power sectors

*Employer Type:* Private Firms, Government, Power Plants/Facilities

*Related Careers:*
1. Civil Engineer
Biogas & biomass generated energy

Landfill Gas Collection System Operator

Description: Responsible for daily operations, maintenance and repair and extracting landfill gas in a proper, safe, reliable and efficient manner

Salary: $20 - $24/hour

Min. Educational Req.: Trade School, Apprenticeship or Associate’s Degree

Recommended College Coursework: Power Generation Operation, Landfill Gas Plant Operations, Chemistry

Experience Needed: Mid-Level

Minimum 3 years of equipment operations experience using mechanical, electrical, instrument or control system skills

Growth Potential: High growth expected as regulations require more gas collection

Employer Type: Landfill Facilities, Consultants

Related Careers:
1. Landfill gas collection system technician

Landfill Gas Technician

Description: Responsible for assisting head landfill operator in daily operations, maintenance and repair and performing landfill gas leak checks on recurring basis

Salary: $10-$15/hour

Min. Educational Req.: HS Diploma/GED

Experience Needed: Entry Level

Growth Potential: High growth alongside the rest of the landfill gas energy sector

Employer Type: Landfill Facilities, Consultants

Related Careers:
1. Landfill gas collection system technician

Landfill Gas to Energy LGE Plant Installation, Operations, Engineering and Management

Description: Designs, constructs, operates and / or maintains system that delivers landfill gas to energy facilities to produce useable fuel for vehicles

Salary: Expected to be similar to operations, engineering and maintenance personnel at other facilities

Min. Educational Req.: Bachelor’s degree or higher in Engineering

Recommended College Coursework: Resource/ Petroleum Engineering, Computer Programming

Certification: Dependent on position sought

Experience Needed: High Level

Growth Potential: Unknown, will grow as technology is proven and developed

Employer Type: Private Firm, Government, Power Plants/Facilities

Animal Waste Biomethane Gas Collection System Technician

Description: Responsible for daily operations, maintenance and repair of biomethane equipment at animal waste operations

Salary: $20 - $24/hour

Min. Educational Req.: Trade School, Apprenticeship, or Associate’s Degree

Recommended College Coursework: Power Generation Operation, Landfill Gas Plant Operations, Chemistry

Experience Needed: Mid-Level

Minimum 3 years of equipment operations experience using mechanical, electrical, instrument or control system skills

Growth Potential: Growth depends on future of industry and regulations development

Employer Type: Agriculture, Consultants, Utilities

Related Careers:
1. Landfill gas collection system technician

Biomass collection & power plant

Biomass Plant Operations, Engineering & Maintenance

Description: Designs, constructs, operates and / or maintains plants that generate electricity from the combustion of biomass

Salary: Expected to be similar to operations, engineering and maintenance personnel at other facilities

Min. Educational Req.: Bachelor’s degree or higher in Engineering

Recommended College Coursework: Resource/Engineering, Computer Programming

Certification: Dependent on position sought

Experience Needed: High Level

Growth Potential: Good potential for growth alongside alternative fuel industry. EDD projects 3,000 new plant operators by 2016, some will be in biomass facilities

Employer Type: Private Firms, Government, Power Plants/Facilities

Biomass Collection, Separation & Sorting

Description: Collects, hauls, sorts and processes biomass waste for distribution to biomass facilities

Salary: Approx $9 to $14 per hour (similar to other waste haulers)

Min. Educational Req.: High School, GED

Recommended College Coursework: Resource/Engineering, Computer Programming

Experience Needed: Entry Level

Certification: Commercial Drivers license

Growth Potential: EDD projects 1,000 new materials collection jobs by 2016

Employer Type: Private Firms, Government, Power Plants/Facilities
## Hydrogen energy plant installation, operations & management

**Hydrogen Power Plant Installation, Operations, Engineering & Management Staff - General**

**Description:** Designs, constructs, operates and / or maintains hydrogen energy generation facilities

**Salary:** Expected to be similar to operations, engineering and maintenance personnel at other facilities

**Min. Educational Req.:** Bachelor’s Degree in Chemical or Industrial Engineering

**Recommended College Coursework:** Resource/ Petroleum Engineering, Computer Programming

**Certification:** Dependent on position sought

**Experience Needed:** High Level

**Growth Potential:** Unknown, may grow as technology is proven and developed

**Employer Type:** Private Firms, Power Plants/Facilities

### Hydrogen Plant Operator & Operations Manager

**Description:** Accountable for overall management of operations of a hydrogen energy generating facility

**Salary:** $37 - $65/hour

**Min. Educational Req.:** Bachelor’s Degree in Engineering

**Recommended College Coursework:** Engineering, Alternative Energies, Chemistry

**Experience Needed:** High Level

**Growth Potential:** Good potential for growth alongside alternative fuel industry. EDD projects 3,000 new plant operators by 2016, some will be in hydrogen facilities

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Geothermal Plant Operations & Maintenance Manager

---

## Carbon capture & storage – geologic sequestration

**Carbon Capture Power Plant Installation, Operations, Engineering & Management**

**Description:** Designs, constructs, operates and / or maintains carbon capture facilities.

**Salary:** Expected to be similar to operations, engineering and maintenance personnel at other facilities

**Min. Educational Req.:** Bachelor’s degree or higher in Engineering

**Recommended College Coursework:** Resource/ Petroleum Engineering, Computer Programming

**Certification:** Dependent on position sought

**Experience Needed:** High Level

**Growth Potential:** Unknown, may grow as technology is proven and developed

**Employer Type:** Private Firms, Government, Power Plants/Facilities

---

## Geologist & Hydrogeologist

**Description:** Performs site characterization and analysis on potential and ongoing CCS sites and works with other geologists and hydrogeologists on field-related activities connected to CCS monitoring

**Salary:** $58,500 - $85,000

**Min. Educational Req.:** B.S. Degree in the field of geology, hydrogeology, earth science or related field, with Master’s or Ph.D. likely required for most positions

**Recommended College Coursework:** Geology, Earth Science, Biology, Chemistry, Physics, Math

**Experience Needed:** Mid to High –Level, Experience in geology, geologic sequestration, groundwater sampling activities and hydrogeologic data presentation

**Growth Potential:** This is a new technology and growth dependent on technology adoption and development. EDD projects 30% overall growth in hydrologist jobs by 2016

**Employer Type:** Private Firms, Government, Power Plants/Facilities

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## GIS Specialist

**Description:** Develop and use advanced Geographic Information Systems programs and methods to create site analysis and carbon migration and monitoring plans

**Salary:** $46,000 - $57,000/year

**Min. Educational Req.:** Bachelor’s Degree in Geography

**Recommended College Coursework:** GIS courses, Engineering and math

**Experience Needed:** High Level

**Growth Potential:** EDD projects 500 new jobs in mapping and surveying by 2016

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Restoration Planner

---

Green Jobs Guidebook Page 21
## Plant environmental, health & safety (general facility positions)

<table>
<thead>
<tr>
<th>Title</th>
<th>Description</th>
<th>Salary</th>
<th>Min. Educational Req.</th>
<th>Recommended College Coursework</th>
<th>Experience Needed</th>
<th>Growth Potential</th>
<th>Employer Type</th>
<th>Related Careers</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Environmental, Health &amp; Safety Engineering Manager</strong></td>
<td>Directs and oversees environmental, health, and safety activities for the operation, and develops, coordinates, and implements programs to maintain safe and healthy working conditions</td>
<td>$73,000 - $93,000/year</td>
<td>Bachelor’s degree in Environmental Science, Health &amp; Safety Management, Environmental Engineering or related discipline</td>
<td>Engineering, Environmental Health &amp; Safety</td>
<td>Mid to High Level</td>
<td>EDD projects 13.5% growth in EHS personnel between 2006 and 2016</td>
<td>Private Firms, Government, Power Plants/Facilities</td>
<td>1. Environmental Engineer</td>
</tr>
<tr>
<td><strong>Environmental Health &amp; Safety Lead</strong></td>
<td>Ensure compliance of plant operations with federal and state requirements relating to air emissions, solid waste, hazardous waste, waste water treatment and chemical management</td>
<td>$81,000 - $96,000/year</td>
<td>Master’s degree, or equivalent, in Environmental Science, Environmental Management, Environmental Engineering, Chemistry or Biology</td>
<td>Environmental Studies, Engineering, Sciences</td>
<td>High Level</td>
<td>EDD projects 13.5% growth over next 10 years</td>
<td>Private Firms, Government, Power Plants/Facilities</td>
<td>1. Environmental, Health &amp; Safety Engineering Manager</td>
</tr>
<tr>
<td><strong>Plant Technical Specialist – Safety Equipment Testing</strong></td>
<td>Perform seismic testing of safety-related equipment and other technical surveillances</td>
<td>$64,000 - $76,000</td>
<td>Bachelor’s degree or equivalent combination of education, training and experience</td>
<td>Plant Safety, Quality Assurance</td>
<td>High Level</td>
<td>Minimum 5 years technical and/or inspection-related experience.</td>
<td>Power Plants/Facilities</td>
<td>1. Plant Safety Engineer</td>
</tr>
</tbody>
</table>

### Safety Investigator/Cause Analyst

**Description**: Receives, investigates, and responds to employee complaints about Plant Safety  
**Salary**: $88,000 - $104,000/year  
**Min. Educational Req.**: Bachelor degree in Business or Engineering  
**Recommended College Coursework**: Business, Engineering, Plant Safety  
**Experience Needed**: High Level  
**Growth Potential**: High potential for growth as plants are modified and renewable power generation grows  
**Employer Type**: Power Plants/Facilities  
**Related Careers**:  
1. Plant Auditor

### Plant Maintenance Supervising Technical Operator

**Description**: Manages and ensures uniform application and technical correctness of the plants maintenance procedures and specifications  
**Salary**: $27 - $30/hour  
**Min. Educational Req.**: College degree in engineering or technical related field  
**Recommended College Coursework**: Mechanical/ Electrical Engineering  
**Experience Needed**: High Level  
**Growth Potential**: As more plants are developed the need will increase for personnel, including managerial positions  
**Employer Type**: Government, Power Plants/Facilities  
**Related Careers**:  
1. Plant Safety Engineer

### Plant Safety Engineer

**Description**: Conduct plant safety meetings and inspections and help your plant to improve safety statistics while working to standardize plant safety regulations for all related plants  
**Salary**: $90,000 - $107,000/year  
**Min. Educational Req.**: Bachelor’s degree  
**Recommended College Coursework**: Industrial Safety, Occupational Safety/Health, Industrial Hygiene  
**Certification**: Safety Certification  
**Experience Needed**: High Level  
**Growth Potential**: Potential for growth will increase as power plants adhere to stricter standards  
**Employer Type**: Power Plants/Facilities  
**Related Careers**:  
1. Plant Auditor

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**Green Jobs Guidebook Page 22**
### Terrestrial sequestration & soil conservation

#### Soil Conservation Technician

**Description:** Provides technical assistance to land users in planning and applying soil and water conservation practices, utilizing basic engineering and surveying knowledge of agricultural and related sciences.

**Salary:** $16 - $24/hour

**Min. Educational Req.:** Bachelor’s Degree in field of specialty or equivalent education and experience

**Recommended College Coursework:** Agriculture, Agronomy, Soil Conservation, Hydrology

**Experience Needed:** Mid-Level

**Growth Potential:** As innovative agriculture practices are explored this sector will grow.

**Employer Type:** Private firms

**Related Careers:**
1. Soil Conservationist
2. Forest Conservation Technicians

#### Soil Conservationist

**Description:** Deals with soil erosion control, moisture conservation and sound land use, and plans soil management practices such as reforestation, terracing and crop rotation.

**Salary:** $23 - $32/hour

**Min. Educational Req.:** Bachelor’s Degree in field of specialty

**Recommended College Coursework:** Agronomy, Soil Science, Forestry, Agriculture, Environmental Studies

**Experience Needed:** Mid-Level

**Growth Potential:** EDD projects 10% growth in soil conservation positions by 2016

**Employer Type:** Private Firms

**Related Careers:**
1. Hydrogeologist
2. Environmental Scientist

#### Forestry Conservation Consultant

**Description:** Advisor on all forest and woodland ecosystem management activities, including matters relating to the development prescriptions to support threatened, endangered and special status plants and animals, development of special inventory protocols to support the Wildlife Habitat Relationships Inventory System in California and supervision of the Forest Ecosystem Health and Recovery Fund Salvage program.

**Salary:** $31 - $50/hour

**Min. Educational Req.:** Associate’s Degree in Forestry

**Recommended College Coursework:** Forest Biology, Management of Renewable Resources, Forests Resource Measurements and Inventory

**Experience Needed:** Mid to High Level

**Desired Education:** Bachelor’s Degree

**Growth Potential:** Huge potential for growth as we conserve our forests while dealing with wildfires

**Employer Type:** Government

**Related Careers:**
1. Forestry Supervisor

#### Forestry Supervisor

**Description:** Deals with forest management, urban forests, wildlife management, conservation and reclamation of land for forestry use.

**Salary:** $15 - $30/hour [some offer up to $100,000/year]

**Min. Educational Req.:** Bachelor’s degree in Forestry Management

**Recommended College Coursework:** Forestry, Math, Science, Forest Resource Management

**Certification:** Forester License for Professionals

**Experience Needed:** Mid-Level

**Growth Potential:** EDD projects 300 new forester jobs by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Agricultural Farm Worker

#### Foresty Conservation Worker

**Description:** Perform manual labor necessary to develop, maintain, or protect forest, forested areas, and woodlands, and build erosion and water control structures and teaching for forest soil.

**Salary:** $15 - $22/hour

**Min. Educational Req.:** HS Diploma/GED

**Recommended College Coursework:** Forestry, Ecology, Natural Resources

**Experience Needed:** Entry Level

**Desired Education:** Associate’s Degree

**Growth Potential:** As the starting point for many conservation and forestry careers this will increase with demand. EDD projects 300 new jobs by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Environmental Scientist

#### Forestry

#### Restoration Planner

**Description:** Collaborate with field and biology staff to oversee the implementation of restoration projects and to develop new projects. Accurately process and synthesize complex scientific data into practical, on-the ground strategies for restoration, monitoring, and management.

**Salary:** $73,000 - $84,000/year

**Min. Educational Req.:** Master’s Degree in related discipline.

**Recommended College Coursework:** Ecology, Biology, Environmental Science, Landscape Architecture, and Planning

**Experience Needed:** High level

**Growth Potential:** Huge potential for growth as we work towards sustainable forests

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Conservationist
2. Forestry

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Green Jobs Guidebook Page 23
Energy demand response – government programs

**Energy Commission Specialist**

**Description:** Coordinate and develop policy programs (for example, the New Solar Home Partnership and the Million Solar Roofs Program)

**Salary:** $70,000 - $83,000/year

**Min. Educational Req.:** Bachelor’s Degree

**Recommended College Coursework:** Public Policy, Policy Implementation, Energy Generation and Conservation, Environmental Impact Assessment

**Experience Needed:** High Level

**Desired Education:** Master’s Degree

**Growth Potential:** Great potential for growth as policies evolve

**Employer Type:** Government

**Related Careers:**
1. Air Quality Specialist
2. Air Resources Engineer
3. Renewable Energy Consultant

**Smart Grid Engineer**

**Description:** Addresses complex problems in the electric power delivery infrastructure related to grid modernization

**Salary:** $91,000 - $107,000

**Min. Educational Req.:** Advanced level of capability either through education, PhD/Master’s, or equivalent experience

**Recommended College Coursework:** Electrical Engineering, Systems Control, Computer Science and Information Technology

**Experience Needed:** High Level

Journey level status plus 2 – 5 years of related experience dealing with the technical aspects of power grids

**Growth Potential:** This sector has only begun to develop; there is much room for growth

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Electrical Engineer
2. Power Grids Planner

**Power System Operator**

**Description:** Monitor and operate equipment on transmission lines and in transformer and power generation stations, and control the distribution and regulate the flow of electrical power in the transmission network grid

**Salary:** $25 - $30/hour

**Min. Educational Req.:** HS Diploma/GED

**Recommended Coursework:** Computer Programming, Electronics

**Experience Needed:** High Level

3-4 years of a training program, typically in-house

**Growth Potential:** Huge potential for growth as the power sector expands

**Employer Type:** Government, Power Plants/Facilities

**Related Careers:**
1. Hydro-Electric Plant Operator
Green building practices & retrofits - project design, development and engineering

Field Energy Consultant

Description: Field-based energy efficiency consultant who will encourage equipment and energy system retrofits at grocery stores and other retail sites
Salary: $30 - $35/hour [some commission]
Min. Educational Req.: HS Diploma/GED
Recommended College Coursework: Marketing & Sales, HVAC, Mechanical Engineering
Experience Needed: Entry Level
1 – 2 years with consultant sales background and experience building a portfolio of businesses
Desired Education: Familiarity with HVAC, lighting and/or refrigeration
Growth Potential: Will grow alongside efficiency sector
Employer Type: Private Firms
Related Careers:
1. Sales Representative

Energy Conservation Representative

Description: Inspects homes of utility customers to identify conditions that cause energy waste and suggests actions to reduce waste
Salary: $20 - $32/hour
Min. Educational Req.: HS Diploma/GED
Experience Needed: Entry to Mid-Level
1-3 years related experience
Growth Potential: As more standards are adopted the demand will increase greatly
Employer Type: Private Firms, Government
Related Careers:
1. Environmental Compliance Specialist
2. Energy Control Officer

Energy Procurement Manager & Analyst

Description: Analyzes energy efficient measures and conducts audits in industrial and large commercial facilities
Salary: $80,000 - $100,000
Min. Educational Req.: Bachelor’s Degree in Energy Analysis, Sciences or Business Administration
Recommended College Coursework: Business Administration, Sciences, Energy Analysis, Energy Efficiency methods
Experience Needed: Mid to High Level
3-5 years as an energy analyst in an energy efficiency technical discipline
Growth Potential: Great potential for growth as building standards change
Employer Type: Private Firms, Power Plants/Facilities
Related Careers:
1. Field Energy Consultant
2. Energy Conservation Representative

Energy Efficiency Finance Manager

Description: Project-management role in energy efficiency projects and policies, also conducts relevant market analysis and research
Salary: $90,000/year
Min. Educational Req.: Bachelor’s Degree in Accounting, Finance, Business Administration
Recommended College Coursework: Economics, Environmental Studies, Public Policy, Finance, Accounting
Experience Needed: High Level
8 or more years in related field with supervisory responsibilities
Desired Education: MBA
Growth Potential: Huge potential for growth as energy efficiency sector expands
Employer Type: Private Firms
Related Careers:
1. Financial Officer

Engineering Intern

Description: Assists Electrical Engineer with LEED certification projects
Salary: Nominal or school credits.
Min. Educational Req.: HS Diploma/GED, Some College
Recommended College Coursework: Physics, Electrical Engineering
Experience Needed: Entry Level
Hands-on laboratory experience with electronics equipment, physics laboratory, optical equipment and electronics fabrication
Desired Education: Working for B.S. or M.S. degree in Physics or Electrical Engineering
Growth Potential: As demand for jobs grows so does demand for internships
Employer Type: Private Firms

Water Systems Designers & Engineers

Description: Design and install energy efficient water systems in residential and commercial settings
Salary: Commensurate with other engineering fields
Min. Educational Req.: Trade School or Apprenticeships
Recommended College Coursework: Plumbing, Pipefitting, Energy Efficiency, Mechanical Engineering
Certification: Professional Engineer (P.E.)
Experience Needed: Mid-Level
Growth Potential: Huge potential for growth as building codes change
Employer Type: Private Firms, Power Plants/Facilities
Related Careers:
1. Plumber
# Green building project design & engineering

## Site Supervising Technical Operator
**Description:** Manages and ensures uniform application and technical correctness during construction  
**Salary:** $23 - $26/hour  
**Min. Educational Req.:** College degree in Engineering or related field  
**Recommended College Coursework:** Mechanical/ Electrical Engineering  
**Experience Needed:** Mid to High Level  
Minimum 5 years experience in a supervisory role  
**Growth Potential:** EDD forecasts 10,300 new construction managers by 2016  
**Employer Type:** Private Firms  
**Related Careers:**  
1. Safety Technical Specialist

## Environmental Compliance Specialist
**Description:** Performs environmental compliance assessments, documents compliance status, and makes recommendations on corrective action required to achieve compliance. Develops plans and procedures necessary to achieve and maintain compliance. Develops audit plans and audit surveillance checklists  
**Salary:** $20 - $30/hour  
**Min. Educational Req.:** Bachelor’s Degree in Science or Engineering preferred  
**Recommended College Coursework:** Science, Engineering, Green Building  
**Experience Needed:** Mid to High Level  
1-3 years related experience with degree.  
5-10 years related experience non-degreed  
**Growth Potential:** As environmental standards get stricter we will see a greater need for those who aid in compliance  
**Employer Type:** Private Firms, Government  
**Related Careers:**  
1. Energy Conservation Representative  
2. Energy Efficiency Auditor

## Lighting & HVAC Energy Engineer
**Description:** Provides a full range of technical services related to energy efficiency, renewable energy, carbon emissions reductions and cogeneration projects  
**Salary:** $77,000 - $91,000/year  
**Min. Educational Req.:** Bachelor’s Degree in Engineering or related field  
**Recommended College Coursework:** Engineering, Energy Efficient Building, HVAC and Lighting systems, Green Building Design  
**Experience Needed:** Mid to High Level  
Minimum 3 years of energy engineering experience in the identification and evaluation of energy efficient measures  
**Growth Potential:** EDD predicts 2,500 new HVAC and refrigeration mechanic and installer jobs by 2016  
**Employer Type:** Private Firms  
**Related Careers:**  
1. Energy Engineer

## Civil Engineer
**Description:** Deals with the overall design, construction and maintenance of green buildings, and works with project managers on building projects within design specifications  
**Salary:** $73,000 - $84,000  
**Min. Educational Req.:** Bachelor’s degree in Civil Engineering  
**Recommended College Coursework:** Engineering, Land Use, Green Building  
**Certification:** Professional Engineer (PE) or Engineer in Training (E.I.T.)  
**Desired Education:** Master’s Degree  
**Experience Needed:** High Level  
Most projects require experience of 2 - 5 years  
**Growth potential:** EDD predicts 5,000 new civil engineering jobs by 2020  
**Employer Type:** Private Firms, Government  
**Related Careers:**  
1. Energy Efficient Engineer  
2. Construction

## Refrigeration Engineer
**Description:** Design and install refrigeration units and maintain and repair controls  
**Salary:** $30 - $50/hour  
**Min. Educational Req.:** Bachelor’s Degree in Engineering or equivalent Trade School/Apprenticeship  
**Recommended College Coursework:** Mechanical Engineering, Refrigeration controls  
**Experience Needed:** Mid to High Level  
**Growth Potential:** EDD predicts 2,500 new HVAC and refrigeration mechanic and installer jobs by 2016  
**Employer Type:** Private Firms, Power Plants/Facilities  
**Related Careers:**  
1. HVAC Engineer

## HVAC Engineer
**Description:** The design and installation of all types of air conditioning, heating and ventilation systems, building automation systems and hot water heating for building heat  
**Salary:** $34 - $50/hour  
**Min. Educational Req.:** Trade School, Apprenticeship or Associate’s Degree  
**Recommended College Coursework:** Mechanical Engineering, HVAC controls  
**Experience Needed:** High Level  
Journey Level plus 5 years related experience.  
**Growth Potential:** EDD predicts 2,500 new HVAC and refrigeration mechanic and installer jobs by 2016  
**Employer Type:** Private Firms, Power Plants/Facilities  
**Related Careers:**  
1. Refrigeration Engineer  
2. Energy Engineer  
3. HVAC Service Technician

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*Green Jobs Guidebook Page 26*
### Green building project design & engineering

<table>
<thead>
<tr>
<th><strong>Electrical Engineer</strong></th>
<th><strong>Residential Green Building &amp; Retrofit Architect</strong></th>
<th><strong>Commercial Green Building &amp; Retrofit Architect</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Description:</strong> Electrical Engineer with a LEED-certified, sustainable, Green-building MEP and Architectural firm</td>
<td><strong>Description:</strong> Design residential buildings that meet LEED qualifications as well as develop retrofits for current structures</td>
<td><strong>Description:</strong> Participate in all phases of design for commercial and educational buildings</td>
</tr>
<tr>
<td><strong>Salary:</strong> $71,000 - $85,000/year</td>
<td><strong>Salary:</strong> $90,000 - $107,000/year</td>
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</tr>
<tr>
<td><strong>Min. Educational Req.:</strong> Bachelor’s degree in Electrical Engineering</td>
<td><strong>Min. Educational Req.:</strong> Bachelor’s Degree in Architecture</td>
<td><strong>Min. Educational Req.:</strong> Bachelor’s Degree in Architecture</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Electrical Engineering</td>
<td><strong>Recommended College Coursework:</strong> Architecture, Civil Engineering, Drafting, Retrofitting</td>
<td><strong>Recommended College Coursework:</strong> Architecture, Drafting, Energy Efficiency</td>
</tr>
<tr>
<td><strong>Certification:</strong> Professional Engineer (P.E.)</td>
<td><strong>Certification:</strong> LEED-accredited professional</td>
<td><strong>Certification:</strong> LEED-Certified Builder</td>
</tr>
<tr>
<td><strong>Experience Needed:</strong> High level 4-7 years Electrical Engineering experience in an MEP or construction firm</td>
<td><strong>Experience Needed:</strong> High Level</td>
<td><strong>Experience Needed:</strong> High Level Minimum 5 years experience</td>
</tr>
<tr>
<td><strong>Growth Potential:</strong> EDD predicts 1,100 new jobs for electrical engineers by 2016</td>
<td><strong>Growth Potential:</strong> EDD predicts architecture field will see 1,200 new jobs by 2016</td>
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<tr>
<td><strong>Employer Type:</strong> Private Firms</td>
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<tr>
<td><strong>Related Careers:</strong></td>
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</tr>
<tr>
<td>1. Civil Engineer</td>
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</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Indoor &amp; Outdoor Landscape Architect</strong></th>
<th><strong>Industrial Green Systems &amp; Retrofit Designer</strong></th>
<th><strong>Senior HVAC Engineer</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Description:</strong> Incorporate green building practices into the indoor and outdoor landscape</td>
<td><strong>Description:</strong> Design energy efficient and retrofit structures on industrial buildings</td>
<td><strong>Description:</strong> Coordinate HVAC equipment, ductwork and piping layouts with architectural/structural designs to prevent conflict during construction, and work on Title 24 compliance</td>
</tr>
<tr>
<td><strong>Salary:</strong> $65,000 - $83,000/year depending on experience</td>
<td><strong>Salary:</strong> $90,000 - $107,000/year</td>
<td><strong>Salary:</strong> $75,000 - $120,000/year</td>
</tr>
<tr>
<td><strong>Min. Educational Req.:</strong> Bachelor’s Degree in Landscape Architecture</td>
<td><strong>Min. Educational Req.:</strong> Bachelor’s Degree in Architecture</td>
<td><strong>Min. Educational Req.:</strong> Bachelor of Science in Mechanical Engineering</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Landscape Architecture, Urban planning, Green Building</td>
<td><strong>Recommended College Coursework:</strong> Architecture, Industrial Building</td>
<td><strong>Recommended College Coursework:</strong> Mechanical Engineering, HVAC, Building Design</td>
</tr>
<tr>
<td><strong>Certification:</strong> LEED-Certified Builder</td>
<td><strong>Certification:</strong> LEED-Certified Builder</td>
<td><strong>Certification:</strong> Professional Engineer (P.E.)</td>
</tr>
<tr>
<td><strong>Experience Needed:</strong> High Level 3-10 years of design and construction experience, depending on position sought</td>
<td><strong>Experience Needed:</strong> High Level 5-8 years experience</td>
<td><strong>Experience Needed:</strong> High Level 10 years working with a consulting engineering firm as an HVAC engineer, or with a design-build mechanical contractor</td>
</tr>
<tr>
<td><strong>Desired Education:</strong> Master’s Degree</td>
<td><strong>Growth Potential:</strong> EDD predicts architecture field will see 1,200 new jobs by 2016</td>
<td><strong>Growth Potential:</strong> EDD predicts 2,500 new HVAC and refrigeration mechanic and installer jobs by 2016</td>
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<tr>
<td><strong>Growth Potential:</strong> Large potential for growth as energy efficient landscaping practices evolve.</td>
<td><strong>Employer Type:</strong> Private Firms</td>
<td><strong>Employer Type:</strong> Private Firms</td>
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<td><strong>Employer Type:</strong> Private Firms</td>
<td><strong>Related Careers:</strong></td>
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Green building project design & engineering

**Environmental Construction Engineer**

**Description:** Project manager for an environmental construction or landfill project

**Salary:** $100,000 - $150,000

**Min. Educational Req.:** Bachelor’s Degree in Civil Engineering

**Recommended College Coursework:** Environmental Construction, Civil Engineering

**Certification Requirements:** Licensed Civil Engineer

**Experience Needed:** High Level 12 plus years experience in civil engineering with at least 5 years experience in a management role

**Growth Potential:** EDD predicts 10,300 new construction manager positions by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Civil Engineer
2. Construction Foreman

**Energy Engineer**

**Description:** Perform site-specific engineering analysis and evaluation of energy efficiency and solar projects involving residential, commercial and industrial end-use customers by utilizing building simulation software

**Salary:** $75,000 - $80,000/year

**Min. Educational Req.:** Bachelor’s Degree in engineering discipline

**Recommended College Coursework:** Engineering, Physics

**Certification Requirements:** Professional Engineer, Engineer-In-Training, and/or Certified Energy Manager (CEM) desired.

**Experience Needed:** High Level 3-10 years related experience or training or equivalent combination of education and experience or 2-5 years of experience within the green building, energy efficiency, building science or related field

**Desired Education:** Master’s degree a plus

**Growth Potential:** The direct linkage between solar programs and energy efficiency will create demand

**Employer Type:** Private Firms

**Related Careers:**
1. Civil Engineer

**Structural Design Engineer**

**Description:** Analyze and design structural elements and systems for steel, concrete, timber and masonry buildings in accordance with building code and design standards and prepare construction documents and specifications for structural systems

**Salary:** $75,000 - $88,000/year

**Min. Educational Req.:** Master’s Degree in Structural Engineering

**Recommended College Coursework:** Structural and Seismic Engineering

**Certification Requirements:** Professional Engineer (P.E.)

**Experience Needed:** High Level 3–6 years experience and competence in structural analysis programs

**Growth Potential:** EDD projects over 5,000 civil engineering jobs by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Civil Engineer

---

Green building project installation & operations

**Home Improvement Retrofit Trainee**

**Description:** Install energy efficient products for in-home retrofits, run safety tests on gas appliances and identify home energy reduction measures including doors, glass, weather-stripping, etc.

**Salary:** $15 - $17/hr

**Min. Educational Req.:** High School Student

**Experience Needed:** Entry Level Experience in door, window, sheetrock repair and replacement helpful

**Growth Potential:** As standards for buildings become stricter this occupation will grow exponentially

**Employer Type:** Private Firms

**Related Careers:**
1. HVAC Maintenance Trainee
2. Environmental Compliance Specialist

**Residential Air Sealing Technician**

**Description:** Develop and implement effective air sealing techniques and applications while receiving on the job training working and explaining for customers about the applications and benefits of air sealing

**Salary:** To be determined

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Entry Level Residential construction or work on an insulation crew is a plus

**Desired Education:** Trade School or Apprenticeship

**Growth Potential:** Huge growth likely, and a great way to get into energy efficient building

**Employer Type:** Private Firms

**Related Careers:**
1. HVAC Trainee

**Insulation Installer**

**Description:** Responsible for pasting, wiring, taping or spraying insulation onto a variety of structures and surfaces to exclude or retain heat

**Salary:** $10 - $12/hour

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Entry Level 1-3 month related experience

**Growth Potential:** Huge potential as energy efficient technology advances

**Employer Type:** Private Firms

**Related Careers:**
1. Carpenter
**HVAC Maintenance/Repair Trainee**

**Description:** Install and maintain heating, ventilation, and air conditioning equipment, tests and repair environmental systems and repair or replace sealants, parts, and components.

**Salary:** $15 - $20/hour

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Entry level

**Growth Potential:** EDD predicts 2,500 new HVAC and refrigeration mechanic and installer jobs by 2016

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. HVAC Technician
2. HVAC Engineer

---

**Water Purification Systems Service Technician**

**Description:** Installs and services water purification systems at customer sites, including but not limited to reverse osmosis and deionization applications.

**Salary:** $20 - $23/hour

**Min. Educational Req.:** HS Diploma/GED

**Recommended College Coursework:** Chemistry, Hydrology

**Experience Needed:** Entry-level

2 years water industry experience; reverse osmosis, ion exchange and related equipment highly desirable (College, Military, Technical/Vocational School)

**Desired Education:** Associate’s degree in Electrical, Industrial/Mechanical Engineering or Water Treatment disciplines

**Growth Potential:** Growing as the need for water purification increases

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Hydrogeologist

---

**Machinist**

**Description:** Make precision metal or plastic parts, operate computer numerically controlled machine tools, and set up and operate all of the basic machine tools and many specialized variations

**Salary:** $12 - $21/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Metalworking, Drafting, Math and Computer courses

**Experience Needed:** Mid-Level Journey level status

**Growth Potential:** EDD predicts 3,500 new machinist jobs by 2016

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Welder
2. Sheet Metal Worker

---

**Welder**

**Description:** Operate manual, semiautomatic, and automatic arc and gas equipment, and fabricate and repair machine parts, motors, trailers and manufacturing equipment

**Salary:** $12 - $20/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Welding, Machine Shop, Math, Drafting, Physics, Chemistry, and Engineering

**Certification:** Various certifications dealing with different materials and uses

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** EDD predicts 4,200 new welding jobs by 2016

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Machinist
2. Sheet Metal Worker

---

**Building Maintenance Engineer**

**Description:** Effectively and efficiently operate and maintain all HVAC and MEP equipment, serve as a systems operator and perform and supervise maintenance work

**Salary:** $30 - $40/hour

**Min. Educational Req.:** HS Diploma/GED, Trade School or Apprenticeship

**Recommended College Coursework:** HVAC Maintenance, Energy Auditing

**Experience Needed:** Entry to Mid-Level

2-3 years experience in commercial HVAC and in operating large tonnage chill plant

**Growth Potential:** As more HVAC and building maintenance equipment “goes green,” potential for growth increases

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. HVAC Engineer

---

**Carpenter**

**Description:** Work in almost every type of construction, with jobs including reading plans, identifying and locating materials, measuring and marking, assembly and installation, and operating hand tools and power equipment.

**Salary:** $17 - $21/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Math, Drafting, and Shop courses

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** EDD predicts carpenters will see an influx of 25,700 new jobs by 2016

**Employer Type:** Private Firms

**Related Careers:**
1. Roofers
### Electrical System Installer

**Description:** Plan, lay out, install, repair, and maintain electrical equipment that provides light, heat, communications and power, and install electrical wires, cables and conduit systems

**Salary:** $21 - $27/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Electric Installation courses

**Experience Needed:** Mid-Level Journey Level status

**Growth Potential:** Will grow as more buildings become energy efficient

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Lighting Engineer

### Field Technician

**Description:** Primary duties include installation, maintenance and repair of facilities, but can also include field installations, commissioning of advanced energy management and control systems, controls programming and controls sales

**Salary:** $22 - $40/hour and higher depending on experience level

**Min. Educational Req.:** Trade School or Apprenticeship

**Experience Needed:** Entry to Mid-Level Master or Journey level. Should have HVAC, electrical and or automation and controls installation and service experience. 1-3 years of related experience and/or training; or equivalent combination of education and experience

**Growth Potential:** As the efficiency sector grows so will this position

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Solar PV Installer
2. Energy Engineer

### HVAC Service Technician

**Description:** Maintenance and repair of all types of air conditioning, heating and ventilation systems

**Salary:** $24 - $29/hour

**Min. Educational Req.:** Trade School, Apprenticeship, or Associate’s Degree

**Recommended College Coursework:** HVAC controls

**Certification:** EPA HVAC certification

**Commercial HVAC if necessary

**Experience Needed:** Mid-Level 2-4 years related technical experience

**Growth Potential:** This is one of the fastest growing sectors in the energy efficiency industry. EDD predicts 2,500 new HVAC and refrigeration mechanic and installer jobs by 2016

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. HVAC Engineer

### Roofing & Skylight Installer

**Description:** Install skylights and other energy efficient roof ventilation systems

**Salary:** $20 - $37/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Carpentry, Roofing, Energy Efficiency

**Experience Needed:** High Level 5-7 years related roofing and framing experience

**Growth Potential:** EDD predicts 4,000 new roofing jobs by 2016

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Carpenters

### Green Plumber & Pipefitter

**Description:** Installation of sinks, tubs, and other fixtures and their connection to water and sewage systems, and maintenance of existing plumbing systems

**Salary:** $28 - $37/hour

**Min. Educational Req.:** Apprenticeship or Trade School

**Recommended College Coursework:** Plumbing, Pipefitting, Energy Efficiency

**Experience Needed:** Mid-Level Journey Level status

**Growth Potential:** EDD predicts 6,900 new plumber and pipefitters jobs by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Water Purification

### Weatherization Operations Manager

**Description:** Manage day-to-day weatherization activities to ensure that production goals are met, and supervise the activities of Installers, Assessors and Weatherization office staff

**Salary:** $71,500 - $102,500/year

**Min. Educational Req.:** None Specified

**Experience:** High Level 2 yrs experience in construction supervision and/or management. Technical and functional skills in building trades

**Growth Potential:** Will grow in number with trend of weatherizations

**Employer Type:** Private Firms

**Related Careers:**
1. Construction Foreman

---

**Green Jobs Guidebook Page 30**
## Energy efficiency services

### Residential Energy Field Auditor

**Description:** Conducts home energy audits in residential homes that consist of visually checking HVAC equipment, lighting, ducts, windows and weather-stripping, and identifies areas of improvement and makes recommendations to homeowner

**Salary:** $12 - $14 / hr

**Min. Educational Req.:** Associate’s Degree in Building Materials, Environmental Science, Environmental Studies, Energy Management

**Recommended College Coursework:** Environmental Studies, Energy Management, Auditing

**Certification:** HERS Certification

**Desired Education:** Bachelor’s Degree preferred

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** Very large potential for growth due to increased construction of energy efficient housing

**Employer Type:** Private Firms, Public Utilities

**Related Careers:**
1. Auditing Services Sales Consultant
2. Energy efficiency consultant

### Commercial Energy Field Auditor

**Description:** Conducts energy audits in commercial businesses that consist of visually checking HVAC equipment, lighting, ducts, windows and weather-stripping to capture data for future use and identify areas of improvement and make recommendations to business

**Salary:** $12 - $14 / hr

**Min. Educational Req.:** Associate’s Degree in Building Materials, Environmental Science, Environmental Studies, Energy Management

**Recommended College Coursework:** Energy Management, Building Materials

**Certification:** HERS Cert.

**Desired Education:** Bachelor’s Degree preferred

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** Very large potential for growth due to increased construction of energy efficient buildings

**Employer Type:** Private Firms, Public Utilities

**Related Careers:**
1. HVAC Technician
2. Energy efficiency consultant

### Industrial Energy Field Auditor

**Description:** Conducts energy audits of industrial areas that consist of visually checking HVAC equipment, ducts, windows and weather-stripping to capture data for future use

**Salary:** $12 - $14 / hr

**Min. Educational Req.:** Bachelor’s Degree in Building Materials, Environmental Science, Environmental Studies, Energy Management

**Recommended College Coursework:** Environmental Studies, Industrial Operations

**Experience Needed:** Mid-Level

2 – 3 years in related field of auditing and/or energy efficiency sector

**Growth Potential:** Very large potential for growth due to increased construction of energy efficient housing

**Employer Type:** Private Firms

**Related Careers:**
1. Energy Engineer

### Auditing Services Sales Consultant

**Description:** Establish sales plans, prepare proposals and close client deals

**Salary:** $45,000 - $85,000/year – range due to commission

**Min. Educational Req.:** Bachelor’s Degree

**Recommended College Coursework:** Marketing, Sales, Sciences

**Experience Needed:** Mid-Level

2-5 years experience in commercial and/or in-home sales

**Growth Potential:** Grows with, and helps propel, the green building industry

**Employer Type:** Private Firms

**Related Careers:**
1. Energy Conservation Representative

### Renewable Energy Consultant

**Description:** Assesses industry trends and related implications, monitors product developments and preferences, explores competitive landscapes and examines emerging technologies

**Salary:** Hourly rate is commensurate with experience level

**Min. Educational Req.:** Advanced Degree

**Recommended College Coursework:** Specialize in Renewable Energy, with focus on any or all technologies

**Experience Needed:** High Level

**Growth Potential:** High Demand and will grow

**Employer Type:** Private Firms, Government, Education

**Related Careers:**
1. Environmental Scientist
Automotive operations, vehicle production, manufacturing & modification

**Automotive Plant Assembly**

**Description:** Installs various filters to diesel powered vehicles

**Salary:** Varies with experience

**Min. Educational Req.:** HS Diploma/GED

**Recommended College Coursework:** Diesel Retrofit, Engine Design

**Experience Needed:** Entry Level

**Desired Education:** Trade School or Apprenticeship

**Growth Potential:** EDD predicts 11,200 new automotive service technician and mechanic jobs by 2016

**Employer Type:** Private Firms

**Related Careers:**
1. Diesel Retrofit Manufacturer

---

**Diesel Retrofit Installer**

**Description:** Installs various filters on diesel-powered vehicles

**Salary:** Varies with experience

**Min. Educational Req.:** HS Diploma/GED

**Recommended College Coursework:** Diesel Retrofit, Engine Design

**Experience Needed:** Entry Level

**Desired Education:** Trade School or Apprenticeship

**Growth Potential:** EDD predicts 3,700 new jobs dealing with diesel engines by 2016

**Employer Type:** Private Firms

**Related Careers:**
1. Diesel Retrofit Manufacturer

---

**Diesel Retrofit Manufacturer Plant Labor**

**Description:** Manufacturers diesel particulate filters as well as other retrofitting technology

**Salary:** Commensurate with other manufacturing sector positions

**Min. Educational Req.:** Trade School or Apprenticeship

**Recommended College Coursework:** Diesel Engines, Air Quality, Auto Manufacturing

**Experience Needed:** Entry to Mid-Level

**Growth Potential:** EDD predicts 3,700 new jobs dealing with diesel engines by 2016

**Employer Type:** Private Firms

**Related Careers:**
1. Diesel Retrofit Installer

---

**Electric Vehicle Electrician**

**Description:** Support project planning and design implementation for electrical vehicle projects, and install dedicated circuits needed to support high current charging systems

**Salary:** $22 - $26/hour

**Min. Educational Req.:** HS Diploma/GED

**Experience Needed:** Mid to High Level

5-10 years experience including old and new aspects of electrical installations

**Desired Education:** Bachelor’s of Science or C10

**Growth Potential:** The number of electric vehicle maintenance and development personnel will grow as electric vehicle technology adoption expands

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Hybrid Powertrain Development Engineer

---

**Hybrid Powertrain Development Engineer**

**Description:** Develops powertrain designs including components and sub-systems, performs complex design analysis, creates specifications and conducts calibration for alternative fuel and hybrid powertrains

**Salary:** Comparable to other engineering classes, though variable with experience level

**Min. Educational Req.:** Bachelor’s Degree in Electrical or Mechanical Engineering or related field

**Recommended College Coursework:** Must have knowledge of powertrain technology, vehicle engineering, development, certification, OEM calibration, alternative fuels calibration and hybrid powertrain development

**Experience Needed:** Entry to Mid-Level

Up to 5 years experience in auto engineering and powertrain controls

**Growth Potential:** Increase alongside the hybrid automotive sector

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Automotive Power Electronics Engineer
2. Powertrain Control Systems & Software Engineer

---

**Powertrain Control Systems & Software Engineer**

**Description:** Design and release powertrain control systems software into embedded automotive powertrain controllers, including hydrogen internal combustion, hybrid electric and fuel cell applications

**Salary:** Comparable to other engineering classes, though variable with experience level

**Min. Educational Req.:** Bachelor’s Degree in Electrical or Mechanical Engineering

**Recommended College Coursework:** Engineering, Computer Software, Automotive, Alternative Fuels

**Experience Needed:** Mid to High Level

2-5 years embedded control software development and assembly experience. Also automotive or hybrid experience

**Growth Potential:** Huge potential for growth as alternative fuel technology expands

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Hybrid Powertrain Development Engineer
2. Automotive Power Electronics Engineer

---

Green Jobs Guidebook Page 32
Automotive operations, vehicle production, manufacturing & modification

**Air Pollution Specialist**

*Description:* Investigates local government and land use activities, develops protocols for estimating greenhouse gas emissions, develops community GHG inventories and evaluates GHG reduction benefits from green buildings.

*Salary:* $64,000 - $74,000/year

*Min. Educational Req.:* Bachelor’s degree in Chemistry, Chemical Engineering, or a Physical Science

*Recommended College Coursework:* Climate Change, Emissions accounting methods, Green Building, Chemistry

*Experience Needed:* Mid to High Level

*Growth Potential:* EDD predicts 2,600 new environmental specialists and scientists by 2016

*Employer Type:* Private Firms, Government

*Related Careers:*
  1. Air Resources Engineer

**Senior Automotive Power Electronics Engineer**

*Description:* Responsible for development of controls for electric traction motors and power electronics for hybrid and electric vehicle applications

*Salary:* Comparable to other senior level engineering jobs

*Min. Educational Req.:* Bachelor’s Degree in Engineering

*Recommended College Coursework:* Engineering, Alternative Fuels, Electronic controls

*Experience Needed:* High Level

*Growth Potential:* 10 years experience of both automotive engineering and motor/power electronics controls

*Employer Type:* Plants/Facilities

*Related Careers:*
  1. Diesel Retrofit Designer

**Diesel Retrofit Designer**

*Description:* Designs and develops diesel retrofitting technology to produce cleaner burning engines

*Salary:* Comparable to engineering jobs

*Min. Educational Req.:* Master’s Degree in Engineering

*Recommended College Coursework:* Engine Design, Catalytic Converters, Diesel Retrofit

*Experience Needed:* High Level

* Desired Education:* PhD

*Growth Potential:* EDD predicts 3,700 new jobs dealing with diesel engines by 2016

*Employer Type:* Private Firms

*Related Careers:*
  1. Automotive Power Electronics Engineer

Efficient mass transit vehicle operations

**Bus System Operator**

*Description:* Transport passengers around scheduled routes, usually within urban areas

*Salary:* $11 - $17/hour

*Min. Educational Req.:* None required

*Certification:* California Class B Driver’s License

*Experience Needed:* Entry Level

*Desired Education:* HS Diploma/GED

*Growth Potential:* EDD predicts 8,300 new jobs for bus drivers and transit workers by 2016

*Employer Type:* Private Firms, Government

*Related Careers:*
  1. Train Operator

**Train System Operator**

*Description:* Work as a train conductor or train system engineer

*Salary:* $20 - $24/hour

*Min. Educational Req.:* HS Diploma/GED

*Experience Needed:* Entry Level

While there is training provided for conducting and engineering positions all personnel start entry level as yard workers

*Growth Potential:* EDD predicts the rail transportation industry will see 1,200 new jobs by 2016

*Employer Type:* Private Firm, Government

*Related Careers:*
  1. Shipyard Operator

**Electric Shipyard Operator**

*Description:* Manage operations on an electrified port

*Salary:* $20 - $24/hour

*Min. Educational Req.:* HS Diploma/GED

*Recommended College Coursework:*

*Experience Needed:* Entry Level

While there is training provided for operations and engineering positions, most personnel start entry level as yard workers

*Growth Potential:* Good potential for growth

*Employer Type:* Private Firms, Government

*Related Careers:*
  1. Rail Systems Operator,
  2. Crane Operator

Green Jobs Guidebook Page 33
Biofuel production facilities operations & management

Biofuel Plant Operations Engineer

**Description:** Collects and processes information on well-field and plant performance, diagnoses well problems and designs procedures to fix them

**Salary:** $70,000 - $80,000/year

**Min. Educational Req.:** Bachelor’s degree or higher in Engineering

**Recommended College Coursework:** Resource/ Petroleum Engineering, Computer Programming,

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level
15 years experience in geothermal resource engineering as well as petroleum engineering

**Growth Potential:** EDD projects 3,000 new plant and system operators by 2016

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Mechanical Engineering
2. Power Generation Development

Biodiesel/Biofuel Plant Field Technician

**Description:** Maintenance of plant including pump maintenance, safety inspections, record keeping and any other required repairs or maintenance, and performs basic titration, measurements using scales and liquid measuring devices and other lab tests

**Salary:** Expected to be similar to operations and maintenance personnel at other facilities

**Min. Educational Req.:** HS Diploma/GED with experience or if none, Trade School or 30 semester hours

**Recommended College Coursework:** Chemistry, Plant Operations, Metal Fabrication, Industrial Safety and Health

**Experience Needed:** Entry Level
Up to 2 years at production facility

**Growth Potential:** Will grow alongside biodiesel/biofuel production facilities. EDD projects 1,600 new industrial engineering technicians by 2016

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Biofuel Technology & Product Development Manager

Biodiesel/Biofuel Technology & Product Development Manager

**Description:** Define, plan and execute research programs that evaluate alternative feedstock and process technologies for biodiesel/biofuel and have near-term commercial potential

**Salary:** Varies highly based on experience

**Min. Educational Req.:** Bachelor’s Degree in Chemistry, Engineering, or Biology

**Recommended College Coursework:** Chemistry, Alternative Fuels, Engineering, Fuel Production

**Experience Needed:** Mid-Level
2-5 years of development and commercialization experience

**Growth Potential:** Grows alongside the biodiesel/biofuel technology sector

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Biodiesel/Biofuel Plant Operator

Alternative Fuels Policy Analysts & Business Sales

**Description:** Stay on top of alternative fuel legislation and the renewable energy credits market, coordinate with partners in sales and project implementation and help market alternative fuels to consumers

**Salary:** $60,000/year

**Min. Educational Req.:** Bachelor’s Degree

**Recommended College Coursework:** Marketing & Sales, Economics, Environmental Studies, Alternative Fuels

**Experience Needed:** Mid-Level
3-5 years experience in business-to-business sales

**Growth Potential:** Both analyst and sales jobs will increase as alternative fuel technologies expand

**Employer Type:** Private Firms, Plants/Facilities

**Related Careers:**
1. Solar Sales
2. Policy Analyst

Civil Engineer

**Agriculture/Irrigation/Water Supply**

**Description:** Engineers commercial agricultural operations, and works with irrigation, water supply and other farm systems

**Salary:** $80,000 - $120,000/year

**Min. Educational Req.:** Bachelor’s Degree in Agricultural or Civil Engineering.

**Recommended College Coursework:** Civil Engineering, Biofuels, Chemical Engineering, Agriculture

**Desired Education:** Graduate Degree preferred

**Experience Needed:** High Level
Minimum 5 years work experience in design, construction and operations of large agricultural systems

**Growth Potential:** EDD predicts 5,000 new jobs in civil engineering by 2016

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Wastewater Engineer

Green Jobs Guidebook Page 34
Program Manager Environmental Construction

**Description:** Planning, staffing, schedule, budget, quality control, safety and coordination of subcontractors and internal support staff for environmental construction projects, with the direction and supervision of more senior staff as required

**Salary:** $72,000 - $85,000/year

**Min. Educational Req.:** Bachelor’s Degree in Engineering

**Recommended College Coursework:** Civil Engineering, Environmental Construction

**Experience Needed:** High Level

15 years related experience

**Growth Potential:** EDD predicts the construction management sector will grow by 10,300 jobs by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Civil Engineer

Environmental Planner

**Description:** Assist in a wide range of projects including environmental impact reports, environmental impact statements, land use planning and environmental permit process

**Salary:** $30 - $37/hour

**Min. Educational Req.:** Bachelor’s Degree in Environmental Studies or Environmental Science

**Recommended College Coursework:** Social Science, Urban and Rural Land Use, Socioeconomics, Environmental Studies

**Desired Education:** Master’s Degree

**Experience Needed:** Mid to High Level

3-4 years experience in related science or planning field

**Growth Potential:** Great potential for growth

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Urban Planner
2. Restoration Planner

Urban Planner

**Description:** Develops short and long term comprehensive plans and programs for development, growth, revitalization and utilization of land and physical facilities of cities, counties and metropolitan areas to maximize quality of life for the community and its residents

**Salary:** $25 - $35/hour

**Min. Educational Req.:** Bachelor’s degree in Urban Planning, Civil Engineering or related field

**Recommended College Coursework:** Civil Engineering, Urban Planning, Land Use.

**Experience Needed:** Mid to High Level

Experience in planning and development

**Growth potential:** Huge potential for growth as we become more aware of our impact on the environment

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Urban Renewal Manager
2. Civil Engineer

Civil Engineer

**Description:** Deals with the design, construction and maintenance of the physical and naturally built environment, including works such as bridges and roads

**Salary:** $73,000 - $84,000

**Min. Educational Req.:** Bachelor’s degree in Civil Engineering

**Recommended College Coursework:** Engineering, Land Use, Green Building

**Certification:** Professional Engineer (PE) or Engineer in Training (E.I.T.)

**Desired Education:** Master’s Degree

**Experience Needed:** High Level

Most projects expect 2 – 5 years of experience

**Growth potential:** EDD predicts 5,000 new jobs for civil engineers by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Energy Efficient Engineer

Energy Infrastructure Engineer

**Description:** Specializes in Transit/Rail, Highways and Bridges, Mine, Airports, and Energy Infrastructure Engineering

**Salary:** $77,000 - $91,000/year

**Min. Educational Req.:** Bachelor’s degree in Mechanical Engineering

**Recommended College Coursework:** Mechanical and Electrical Engineering, Infrastructure development

**Certification:** Certified Energy Manager (CEM), Professional Engineer License (PE)

**Experience Needed:** High Level

4-10 years of experience in energy management/engineering and a strong HVAC background.

**Growth Potential:** Huge potential for growth as our infrastructure becomes more efficiently engineered

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Mechanical Engineer

Green Jobs Guidebook Page 35
Transportations systems design

**Environmental Engineer**

**Description:** Plans, designs, and oversees construction and maintenance of structures and facilities, such as roads, railroads, airports, bridges, harbors, channels, dams, irrigation projects, pipelines, power plants, water and sewage systems, and waste disposal units to solve environmental problems. Determines sources and methods of controlling pollutants in air, water, and soil

**Salary:** $21- $31/hour

**Min. Educational Req.:** Bachelor’s Degree in Environmental Engineering

**Recommended College Coursework:** Science, Chemistry, Engineering

**Certification:** E.I.T. – Engineer In Training – passed the National Council of Examiners for Engineering and Surveying (NCEES) 8 hr Fundamentals of Engineering (FE) exam

**Experience Needed:** Mid to High Level

**Growth Potential:** EDD predicts 1,200 new environmental engineering jobs by 2016

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Environmental Scientist
2. Energy Engineer

Climate change adaptation & climate studies

**Environmental Sampling Technician**

**Description:** Receive, check, log, bottle and ship samples, and analyze the samples for trace level organic, inorganic, radiological contaminants and air emissions

**Salary:** $16 - $22/hour

**Min. Educational Req.:** HS Diploma/GED

**Recommended College Coursework:** Sciences, Environmental Studies

**Certification Programs:** OSHA 40 hr. HAZWOPER training is a plus but all OSHA compliance training is usually provided without charge

**Experience Needed:** Entry Level

**Desired Education:** Bachelor’s of Science degree preferred, Environmental Lab experience a plus

**Growth Potential:** Increased demand as research and environmental sampling needs expand

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Environmental Scientist

**Environmental Scientist**

**Description:** Conducts research to identify and abate/eliminate sources of pollutants that affect people, wildlife and their environments. Collects and synthesizes data derived from pollution emission measurements, atmospheric monitoring, meteorological and mineralogical information and soil or water samples. Analyzes data to assess pollution problems, establishes standards and develops pollution control programs

**Salary:** $65,000 - $85,000/year

**Min. Educational Req.:** Bachelor’s degree in scientific or engineering disciplines.

**Recommended College Coursework:** Advanced study in Environmental Sciences

**Experience Needed:** High Level

**Desired Education:** Master’s or PhD

**Growth Potential:** Extremely high growth sector

**Employer Type:** Private Firms, Government, Treatment Plants/Facilities

**Related Careers:**
1. Hydrogeologist

**Climatologist**

**Description:** Conducts climate change research and data analysis. Collects and synthesizes data derived from pollution emission measurements, atmospheric monitoring, meteorological and mineralogical information, and soil or water samples

**Salary:** $65,000 - $85,000/year

**Min. Educational Req.:** Bachelor’s degree in scientific or engineering discipline

**Recommended College Coursework:** Advanced study in Environmental Sciences

**Experience Needed:** High Level

**Desired Education:** Master’s or PhD

**Growth Potential:** EDD predicts 25% growth in atmospheric, earth, marine, and space science teachers by 2016

**Employer Type:** Private Firms, Government, Treatment Plants/Facilities

**Related Careers:**
1. Environmental Engineer

**Environmental Engineer/Scientist Internship**

**Description:** Support project managers and air quality staff in conducting projects, including emissions inventories and environmental assessments, for private and public clients

**Salary:** Nominal or School Credit

**Min. Educational Req.:** 1-2 years of college coursework Pursuing a Bachelors degree in Engineering (Environmental, Chemical, or Civil) or Sciences (Chemistry, Physics, or Biology)

**Recommended College Coursework:** Science, Chemistry, Environment Sciences, Engineering

**Experience Needed:** Internship

Experience generating Excel reports and graphs

**Growth Potential:** EDD predicts 1,200 new environmental engineering jobs by 2016

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Hydrogeologist

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Green Jobs Guidebook Page 36
**Government conservation management**

**Biologist – Marine/Fisheries**

**Description:** Plan and conduct evaluations of factors affecting California’s fish populations and provide oversight of fisheries monitoring programs

**Salary:** $25 - $32/hour

**Min. Educational Req.:** Bachelor’s degree in Biology or related field

**Recommended College Coursework:** Biology, Marine Biology

**Experience Needed:** Mid to High Level

**Growth Potential:** Huge potential for growth

**Employer Type:** Private Firms

**Related Careers:**
1. Environmental Scientist

**GIS Specialist**

**Description:** Experienced Engineer with GIS training. Develop and use advanced Geographic Information Systems methodologies and customized software applications in the fields of floodplain analysis, storm water management, surface water quality and wetland migration banking and restoration

**Salary:** $46,000 - $57,000/year

**Min. Educational Req.:** Bachelor’s Degree in Geography

**Recommended College Coursework:** GIS courses, Water/Wastewater Treatment

**Experience Needed:** High Level

5-7 years in related field

**Growth Potential:** EDD projects 500 new jobs in mapping and surveying by 2016

**Employer Type:** Private Firms, Government, Power Plant/Facilities

**Related Careers**
1. Environmental Engineer
2. Restoration Planner

**Water Resource Engineer**

**Description:** Preparation of environmental documentation for water resources, regulatory program compliance, data management and analysis and field work (e.g., compliance monitoring and site reviews)

**Salary:** $65,000 - $74,000/year

**Min. Educational Req.:** Bachelor’s Degree in Environmental Science/Studies, Engineering, Chemistry, Hydrology, or related field

**Recommended College Coursework:** Hydrology, Stormwater, Wastewater, Environmental Studies/ Sciences

**Experience Needed:** High Level

Experience in water quality compliance, permitting, and associated technical document preparation

**Growth Potential:** Huge potential for growth as our water resources are examined

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Environmental Scientist

**Engineering Geologist**

**Description:** Conduct geologic field investigations on a wide range of public and private projects involving seismic evaluations, landslides, and subsurface soil, rock and water conditions for dams, buildings, water and waste water treatment facilities, transportation projects and remedial actions

**Salary:** $31 - $37/hour

**Min. Educational Req.:** Bachelor’s Degree in Engineering Geology

**Recommended College Coursework:** Soil, Soil Gas, Groundwater, Environmental Studies, Engineering, Waste Management

**Certification:** Engineering Geologist (EG) Cert., OSHA 40-hour HAZWOPER training desirable

**Experience Needed:** High Level

Minimum 5 years experience as an engineering geologist

**Desired Education:** Master’s Degree in EG

**Growth Potential:** Huge potential for growth

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Soil Conservationist

**Environmental Research Manager**

**Description:** Analyze data to interpret correlation between property development and physical or health hazards, and prepare reports for city, state and federal authorities for permits

**Salary:** $40/hour

**Min. Educational Req.:** Master’s Degree in Chemical Engineering or Chemistry, Environmental Science, Atmospheric Science

**Recommended College Coursework:** Chemical Engineering, Chemistry, Policy, Public Health

**Experience Needed:** High Level

**Growth Potential:** Great potential for growth as we analyze our impact on the environment

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Environmental Scientist

**Urban Planner**

**Description:** Develops short and long term comprehensive plans and programs for development, growth, revitalization and utilization of land and physical facilities of cities, counties and metropolitan areas to maximize quality of life for the community and its residents

**Salary:** $25 - $35/hour

**Min. Educational Req.:** Bachelor’s degree in Urban Planning, Civil Engineering or related field

**Recommended College Coursework:** Civil Engineering, Urban Planning, Land Use.

**Experience Needed:** Mid to High Level

Experience in planning and development

**Growth Potential:** Huge potential for growth as we become more aware of our impact on the environment

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Urban Renewal Manager
2. Civil Engineer
Government conservation management, pollution prevention & energy management

**Urban Renewal Manager**

**Description:** Recommends governmental measures affecting land use, public utilities, community facilities and housing and transportation to control and guide community development and urban renewal

**Salary:** $73,200 - $89,200/year

**Min. Educational Req.:** Master’s degree in Urban Planning, Civil Engineering, Environmental Studies or related field

**Recommended College Coursework:** Civil Engineering, Urban Planning, Land Use

**Experience Needed:** High Level Experience in Urban Planning

**Growth Potential:** Huge potential for growth as we become more aware of our impact on the environment

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Civil Engineer
2. Urban Planner

**Conservation of Resources Commissioner**

**Description:** Directs conservation of natural resources within state and negotiates with interested parties to promote maximum utilization of resources consistent with public interest. Establishes standards for resource depletion, such as annual oil production quotas or limitations on extraction of iron ore deposits

**Salary:** $82,900 - $113,500/year

**Min. Educational Req.:** Advanced Degree

**Recommended College Coursework:** Public Policy, Environmental Studies, Natural Resources

**Experience Needed:** High Level

**Growth Potential:** Low growth rate since this is a high level job

**Employer Type:** Government

**Related Careers:**
1. Policy Analyst

**Air Quality Specialist & Enforcement Officer**

**Description:** Provides expertise on subject matter to help identify and resolve air quality issues, and assesses pollution control technologies for achieving air emissions compliance

**Salary:** $30 - $37/hour

**Min. Educational Req.:** Bachelor’s degree in Engineering, Science or related field

**Recommended College Coursework:** Engineering, Chemistry, Climate & Air, Pollution Control, State and Federal Air Quality Standards, Environmental Science

**Experience Needed:** Entry to Mid-Level

Minimum 1 to 2 years of experience in air quality/environmental issues

**Certifications:** Desired: CHMM, REA, AHERA, CPEA, REHS, HZWOPR

**Growth potential:** EDD predicts 2,600 new environmental scientists and specialists by 2016

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Renewable Energy Consultant
2. Environmental Scientist

**Air Emissions Permit Engineer**

**Description:** Provides expertise on emissions permitting for greenhouse gases and pollution control equipment

**Salary:** $30 - $40/hour

**Min. Educational Req.:** Bachelor’s degree in Engineering, Science or related field

**Recommended College Coursework:** Engineering, Chemistry, Climate & Air, Pollution Control, State and Federal Air Quality Standards, Environmental Science

**Experience Needed:** High Level

Minimum 4 years of progressively more responsible experience in air quality/environmental issues

**Certifications:** Desired: PE, RG, CHMM, REA, AHERA, CPEA, REHS, HZWOPR

**Growth potential:** As standards change there will be a greater demand for specialists will arise.

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Renewable Energy Consultant
2. Environmental Scientist

**Chemist**

**Description:** Performs various testing and analysis on chemical compounds, from air toxins to biofuels

**Salary:** $65,000 - $74,000/year

**Min. Educational Req.:** Bachelor’s Degree in Chemistry

**Recommended College Coursework:** Chemistry, Organic Chemistry, Chemical Engineering

**Experience Needed:** High Level

2-5 years lab experience

**Desired Education:** Master’s or PhD

**Growth Potential:** Huge potential for growth as technology advances

**Employer Type:** Private Firms, Governments, Power Plants/Facilities

**Related Careers:**
1. Biologist
2. Environmental Scientist

**Power System Operator & Instructor**

**Description:** Operates power distribution systems, and designs, reviews, evaluates and conducts NERC Continuous Education training to Power Systems Operations control room personnel

**Salary:** $25 - $30/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification:** NERC Reliability Authority or System Operator Certification

**Experience Needed:** High Level

10 years of progressively responsible work experience with 5 years in control room operations and 3 years as a Senior Shift Power System Operator

**Growth Potential:** EDD predicts 3,000 new jobs in plant and system operations by 2016

**Employer Type:** Government, Power Plants/Facilities

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Green Jobs Guidebook Page 38
### Government programs management

<table>
<thead>
<tr>
<th>Economist</th>
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<tbody>
<tr>
<td><strong>Description:</strong> Conduct primary and secondary research to support the formulation of analytical solutions, the development of economic models and the interpretation of results in the areas of transportation, the environment, energy, economic development and finance.</td>
</tr>
<tr>
<td><strong>Salary:</strong> $74,000 - $87,000/year</td>
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<tr>
<td><strong>Min. Educational Req.:</strong> Bachelor’s Degree in Economics</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Economics, Environmental Studies, Energy Efficiency</td>
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<tr>
<td><strong>Experience Needed:</strong> High Level</td>
</tr>
<tr>
<td><strong>Experience in conceptualizing and developing economic or business models using analytical methods</strong></td>
</tr>
<tr>
<td><strong>Desired Education:</strong> Master’s Degree</td>
</tr>
<tr>
<td><strong>Growth Potential:</strong> Large potential for growth as competition for innovation in green industries increases</td>
</tr>
<tr>
<td><strong>Employer Type:</strong> Private Firms</td>
</tr>
<tr>
<td><strong>Related Careers:</strong></td>
</tr>
<tr>
<td>1. Top Environmental Officer</td>
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<table>
<thead>
<tr>
<th>Environmental Technician</th>
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<tbody>
<tr>
<td><strong>Description:</strong> Develops methods and devices used in the prevention, control and correction of environmental hazards. Work is highly specialized (e.g., collect water samples from streams and lakes, raw, semi-processed or processed water, industrial waste water, or water from other sources to assess pollution problems)</td>
</tr>
<tr>
<td><strong>Salary:</strong> $40,000 - $53,000/year</td>
</tr>
<tr>
<td><strong>Min. Educational Req.:</strong> Associate’s degree in an Engineering technology</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Environmental science, Engineering, Mathematics or Chemistry</td>
</tr>
<tr>
<td><strong>Experience Needed:</strong> Mid-Level</td>
</tr>
<tr>
<td><strong>Growth Potential:</strong> EDD predicts 1,000 new environmental technician jobs by 2016</td>
</tr>
<tr>
<td><strong>Employer Type:</strong> Private Firms, Government, Power Plants/Facilities</td>
</tr>
<tr>
<td><strong>Related Careers:</strong></td>
</tr>
<tr>
<td>1. Environmental Scientist</td>
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<tr>
<td>2. Environmental Engineer</td>
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<thead>
<tr>
<th>Air Quality Control Engineer</th>
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<tbody>
<tr>
<td><strong>Description:</strong> Conduct air quality analyses and permitting efforts and implement environmental compliance management systems and processes</td>
</tr>
<tr>
<td><strong>Salary:</strong> $80,000 - $120,000/year</td>
</tr>
<tr>
<td><strong>Min. Educational Req.:</strong> Bachelor’s degree in Chemical Engineering or a technical discipline</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Chemistry, Chemical Engineering, Engineering, Air Quality/Pollution</td>
</tr>
<tr>
<td><strong>Experience Needed:</strong> High Level</td>
</tr>
<tr>
<td><strong>Minimum 5 years experience in air permitting plus knowledge of federal/state environmental programs</strong></td>
</tr>
<tr>
<td><strong>Growth Potential:</strong> Great potential for growth as air quality standards change</td>
</tr>
<tr>
<td><strong>Employer Type:</strong> Private Firms, Government, Power Plants/Facilities</td>
</tr>
<tr>
<td><strong>Related Careers:</strong></td>
</tr>
<tr>
<td>1. Air Quality Specialist</td>
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<thead>
<tr>
<th>Greenhouse Gas Emissions Permitting Consultant</th>
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</thead>
<tbody>
<tr>
<td><strong>Description:</strong> Conduct data gathering, data analysis, calculation, inventories and reduction planning, and be familiar with emerging regulations on greenhouse gas management</td>
</tr>
<tr>
<td><strong>Salary:</strong> Commensurate with Experience</td>
</tr>
<tr>
<td><strong>Min. Educational Req.:</strong> Bachelor’s Degree in Engineering or Science</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Environmental Studies, Policy, Engineering</td>
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<tr>
<td><strong>Experience Needed:</strong> Mid to High Level</td>
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<tr>
<td><strong>2-5 years experience in energy management and efficiency, air pollutant inventories and permitting, and/or greenhouse gas inventories and management</strong></td>
</tr>
<tr>
<td><strong>Desired Education:</strong> Master’s Degree</td>
</tr>
<tr>
<td><strong>Growth Potential:</strong> Huge potential for growth as we increase regulations of GHG emissions</td>
</tr>
<tr>
<td><strong>Employer Type:</strong> Private Firms, Government</td>
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<tr>
<td><strong>Related Careers:</strong></td>
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<tr>
<td>1. Air Quality Control Engineer</td>
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<thead>
<tr>
<th>Air Pollution Specialist</th>
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<tbody>
<tr>
<td><strong>Description:</strong> Investigates local government and land use activities, develops protocols for estimating greenhouse gas emissions, develops community GHG inventories and evaluates GHG reduction benefits from green buildings</td>
</tr>
<tr>
<td><strong>Salary:</strong> $64,000 - $74,000/year</td>
</tr>
<tr>
<td><strong>Min. Educational Req.:</strong> Bachelor’s degree in Chemistry, Chemical Engineering, or a Physical Science.</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Climate Change, Emissions Accounting, Green Building, Chemistry</td>
</tr>
<tr>
<td><strong>Experience Needed:</strong> Mid to High Level</td>
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<tr>
<td><strong>Growth potential:</strong> EDD predicts 2,600 new environmental scientist and specialist jobs by 2016</td>
</tr>
<tr>
<td><strong>Employer Type:</strong> Private Firm, Government</td>
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<tr>
<td><strong>Related Careers:</strong></td>
</tr>
<tr>
<td>1. Air Pollution Specialist</td>
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<thead>
<tr>
<th>Air Resource Engineer</th>
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<tbody>
<tr>
<td><strong>Description:</strong> Develop control measures and other strategies to reduce emissions of greenhouse gases from stationary and mobile sources</td>
</tr>
<tr>
<td><strong>Salary:</strong> $72,000 - $85,000/year</td>
</tr>
<tr>
<td><strong>Min. Educational Req.:</strong> Bachelor’s Degree in Engineering</td>
</tr>
<tr>
<td><strong>Recommended College Coursework:</strong> Engineering, Climate Change, Air Quality, Emissions, Clean Air Technology</td>
</tr>
<tr>
<td><strong>Experience Needed:</strong> Mid to High Level</td>
</tr>
<tr>
<td><strong>Growth potential:</strong> Great potential for growth</td>
</tr>
<tr>
<td><strong>Employer Type:</strong> Private Firms, Government</td>
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<tr>
<td><strong>Related Careers:</strong></td>
</tr>
<tr>
<td>1. Air Pollution Specialist</td>
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</table>
Environmental consulting & research

**Greenhouse Gas Emissions Report Verifier**

**Description:** Conduct data audits of reported greenhouse gas emissions inventories

**Salary:** $50,000 and up

**Min. Educational Req.:** Bachelor’s Degree in Engineering or Science

**Recommended College Coursework:** Environmental Studies, Policy, Engineering

**Experience Needed:** Mid to High Level
2-5 years experience in energy management and efficiency, air pollutant inventories and permitting and/or greenhouse gas inventories and management

**Desired Education:** Master’s Degree

**Growth Potential:** Large potential for growth as GHG reporting and verification protocols are implemented

**Employer Type:** Private Firms, Government

**Related Careers:**
- 1. Air Quality Control Engineer

---

**Water Quality Consultant - Water/Wastewater Engineer**

**Description:** Deal with issues surrounding water quality discharge permitting

**Salary:** $72,000 - $92,000/year

**Min. Educational Req.:** Bachelor of Science in related field

**Recommended College Coursework:** Hydrology, Wastewater, Engineering, Permitting, Land Use

**Experience Needed:** High Level
3-5 years experience with water quality issues.

**Desired Education:** Master’s Degree, Professional Engineer (P.E.)

**Growth Potential:** EDD predicts 2,600 new environmental scientist and specialist jobs by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
- 1. Wastewater Treatment

---

**Water Resource Consultant**

**Description:** Deals with broader issues of water management and discharge, including flooding, ecosystem needs, distributions and marketing

**Salary:** $72,000 - $92,000/year

**Min. Educational Req.:** Bachelor of Science in related field

**Recommended College Coursework:** Environmental Science, Hydrology, Wastewater, Engineering, Permitting, Land Use

**Experience Needed:** High Level
3-5 years experience with water quality issues

**Desired Education:** Master’s Degree

**Growth Potential:** EDD predicts 2,600 new environmental scientist and specialist jobs by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
- 1. Water Resource Engineer

---

**Senior Environmental Consultant**

**Description:** Manage all compliance requirements during pre-construction, construction and commercial operation phases of project, including environmental and building requirements

**Salary:** $78,000 - $93,000/year

**Min. Educational Req.:** Bachelor’s Degree in Environmental Science, Engineering, Chemistry, Biology or related field

**Recommended College Coursework:** Environmental Sciences, Natural Science, Engineering

**Experience Needed:** Mid to High Level
Minimum 3 years regulatory compliance experience at power plants, industrial or construction sites

**Growth Potential:** As new building standards are developed, the need for this job will grow

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
- 1. Renewable Energy Consultant

---

**Waste Reduction Consultants/ Energy Efficiency Experts**

**Description:** Environmental consultant to design, implement and monitor a variety of commercial and municipal programs that include energy efficiency, waste prevention, recycling, construction & demolition, household hazardous waste, illegal hauling and used oil programs

**Salary:** $60,000 - $80,000/year

**Min. Educational Req.:** Bachelor’s Degree in Waste Management and/or Energy Efficiency

**Recommended College Coursework:** Waste Reduction, Environmental Studies, Recycling

**Experience Needed:** High Level
5-7 years in related experience

**Desired Education:** Master’s Degree or PhD

**Growth Potential:** Will grow exponentially alongside waste reduction management

**Employer Type:** Private Firms

**Related Careers:**
- 1. Environmental Consultant

---

**Renewable Energy Consultant**

**Description:** Assessing industry trends and related implications, monitoring product developments and preferences, exploring competitive landscapes and examining emerging technologies.

**Salary:** Consultant establishes hourly rate

**Min. Educational Req.:** Advanced Degree

**Recommended College Coursework:** Specialize in Renewable Energy, with focus on one or all technologies

**Experience Needed:** High Level

**Growth Potential:** High Demand and will grow

**Employer Type:** Private consulting, Government, Education

**Related Careers:**
- 1. Environmental Scientist
- 2. Environmental Educator
Municipal waste treatment & recycling operations

**Recycling Collections Driver**

**Description:** Drives around and picks up recycling from designated locations.

**Salary:** $9 - $12/hour

**Min. Educational Req.:** None

**Experience Needed:** Entry Level Must have a driver’s license

**Growth Potential:** EDD predicts 1,000 new jobs in refuse collections will need to be filled by 2016

**Employer Type:** Private firms, Government

**Related Careers:**
1. Recycling Center Operator

**Recycling Center Operator**

**Description:** Performs daily operations at a Recycling Center, including materials processing and customer service, and hand sorts and separates recyclable from non-recyclable materials according to established procedures.

**Salary:** $11 - $18/hour

**Min. Educational Req.:** None

**Experience Needed:** Entry Level

**Growth Potential:** EDD predicts 1,000 new jobs in refuse collections will need to be filled by 2016

**Employer Type:** Private Firms, Government

**Related Careers:**
1. Recycling Collections Driver

**Hazardous Materials Removal Worker**

**Description:** Identifies, removes, transports and disposes of various hazardous materials, including asbestos, lead and radioactive and nuclear materials.

**Salary:** $20 - $25/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification Requirements:** 1 – 3 months of training and licensure is required for each material to be handled

**Experience Needed:** Entry Level - Need Certification

**Growth Potential:** The need for waste management will increase with production

**Employer Type:** Private Firms, Government, Power Plants/Facilities

**Related Careers:**
1. Hazardous Waste Management Specialist
2. Nuclear Waste Management Engineer

**Hazardous Waste Management Specialist**

**Description:** Conducts studies on hazardous waste management projects and provides information on treatment and containment of hazardous waste. Provides technical assistance in event of hazardous chemical spill andidentifies pollutant, determines hazardous impact and recommends corrective action.

**Salary:** $25 - $35/hour

**Min. Educational Req.:** College Degree in Chemistry or other Science

**Recommended College Coursework:** Analytical Chemistry, Organic Chemistry, and Physical Chemistry

**Experience Needed:** Mid-Level 2 years in a comprehensive environmental, health and safety program

**Growth Potential:** The need for waste management will increase with production

**Employer Type:** Private Firms, Government, Plants/Facilities

**Related Careers:**
1. Hazardous Materials Removal Worker
2. Nuclear Waste Management Engineer

**Solid Waste (Energy) Engineer / Manager**

**Description:** Works on solid waste projects, including planning, operations and technology development.

**Salary:** $76,000 - $84,000/year

**Min. Educational Req.:** Bachelor’s degree in Engineering or Environmental Studies

**Recommended College Coursework:** Engineering, Green building, Cogeneration, Auditing, Water efficiency

**Certification:** E.I.T. – Engineer in Training

**Experience Needed:** Mid to High Level 2-5 years experience in performing engineering and economic analyses for energy efficiency or solid waste management projects and/or programs

**Growth Potential:** Need will increase as efficiency in this sector increases

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Wastewater Engineer

**Nuclear Waste Management Engineer**

**Description:** Designs, implements, and tests systems and procedures to reduce volume and dispose of hazardous waste materials and contaminated objects. Oversees construction, testing and implementation of waste disposal systems and resolves operational problems.

**Salary:** $89,000 – $106,000/year

**Min. Educational Req.:** Bachelor’s degree in Nuclear Engineering or a related field

**Recommended College Coursework:** Engineering, Waste Management

**Experience:** High Level

**Growth Potential:** Good potential for growth as possible alternative energy industries are explored

**Employer Type:** Government, Power Plants/Facilities

**Related Careers:**
1. Hazardous Materials Removal Worker
# Wastewater treatment & management

## Operations Maintenance Worker for Water Services
**Description:** Responsible for repairing water mains, services, general maintenance and other duties

**Salary:** $17 - $22/hour

**Min. Educational Req.:** HS Diploma/GED

**Certification Requirements:** Grade II Distribution certification desired or must have or obtain Grade II Distribution cert. within 10 months

**Experience Needed:** Entry Level

**Growth Potential:** Advancement available within water/waste water treatment facility

**Employer Type:** Government, Power Plants/Facilities

**Related Careers:**
1. Wastewater Engineer

## Associate Engineer - Wastewater Treatment
**Description:** Evaluate and provide recommendations on renewable energy projects and assist with the development of a comprehensive energy management strategy

**Salary:** $70,000 - $84,000/one year contract

**Min. Educational Req.:** Bachelor’s degree in Mechanical or Electrical Engineering OR equivalent combination of training and experience

**Recommended College Coursework:** Mechanical or Electrical Engineering, Renewable energies

**Experience Needed:** Mid-Level
2 years of comprehensive experience with renewable energy projects and energy procurement principles

**Growth Potential:** EDD predicts wastewater treatment will see 1,800 new workers by 2016

**Employer Type:** Power Plants/Facilities

**Related Careers:**
1. Energy Engineer
2. Electrical Engineer

## Wastewater Engineer in Industrial Facilities
**Description:** Administer the stormwater/wastewater program for major industrial facilities. Manage the implementation of the Spill Prevention Control and Countermeasure Plan (SPCC) and the Stormwater Pollution Prevention Plan (SWPPP), and complete the Air Emissions Report and lead the new Greenhouse Gas Program

**Salary:** $75,000 - $100,000/year

**Min. Educational Req.:** Bachelor’s Degree in Chemical, Petroleum, Mechanical or Environmental Engineering

**Recommended College Coursework:** Chemistry, Mechanical Engineering, Water/Waste Water treatment

**Experience Needed:** High Level
Minimum 5 years related experience

**Growth Potential:** EDD predicts wastewater treatment will see 1,800 new workers by 2016

**Employer Type:** Plants/Facilities

**Related Careers:**
1. Environmental Engineer
2. Waste water treatment operator

## Wastewater Plant Civil Engineer
**Description:** Project manager for wastewater design and implementation, responsible for all facets of hydraulic modeling and pipeline design

**Salary:** $74,000 - $82,000/year

**Min. Educational Req.:** Bachelor’s Degree in Civil Engineering

**Recommended College Coursework:** Civil Engineering, Mechanical Engineering, Wastewater management

**Certification:** Professional Engineer (P.E.)

**Experience Needed:** High Level
10 years experience in Civil Design

**Growth Potential:** EDD predicts wastewater treatment will see 1,800 new workers by 2016

**Employer Type:** Private Firms, Power Plants/Facilities

**Related Careers:**
1. Civil Engineer
2. Wastewater Plant Operator

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Green Jobs Guidebook Page 42
Non-profit sector

Conservation Policy Analyst & Advocate

Description: Plan and manage Conservation Programs, including program development, project implementation, budget management, fundraising and community relations, and provide high-level oversight for restoration programs.

Salary: Varies with experience, $30,000 and up

Min. Educational Req.: Bachelor’s Degree in environmental studies or science, environmental policy, conservation biology or another field related to natural resources conservation

Recommended College Coursework: Environmental studies, Ecology, Natural Resources, Conservation

Experience Needed: Mid to High Level
3 years experience in wildlife conservation policy and advocacy

Growth Potential: EDD predicts 2,600 new environmental scientist and specialist jobs by 2016. Non-profit sector growth will occur as green economy matures

Other Employer Type: Private Firms

Related Careers:
1. Conservation Scientist
2. Government Analyst

Climate Change Policy Specialists & Advocate

Description: Develop and advance a policy strategy to promote the creation of a long-term price signal for the reduction of global emissions of greenhouse gases, including financial incentives to prevent deforestation and restore valuable forest habitats.

Salary: Varies with experience, $30,000 and up

Min. Educational Req.: Master’s Degree in international relations, public policy, forestry, energy resource management, or related field

Recommended College Coursework: Forestry, Public Policy, Resource Management, Air Quality

Experience Needed: High Level
6 years related experience

Growth Potential: EDD predicts 2,600 new environmental scientist and specialist jobs by 2016. Non-profit sector growth will occur as green economy matures

Employer Type: Private Firms

Related Careers:
1. Policy Analyst
2. Government Analyst

Water Resource Policy Specialists & Advocate

Description: Conduct hydrogeologic and hydrologic analysis for environmental and water resources projects, including computer simulations of water resources, evaluations of how to best plan for the future availability of water resources, surface and subsurface water quality modeling, development of input values that go into water supply and water quality models, developing environmental management and decision support systems and technical report writing.

Salary: Varies with experience, $30,000 and up

Min. Educational Req.: Master’s Degree in Environmental Studies, Science or Environmental Engineering

Recommended College Coursework: Environmental Studies, hydrology, Engineering

Experience Needed: High Level

Growth Potential: EDD predicts 2,600 new environmental scientist and specialist jobs by 2016. Non-profit sector growth will occur as green economy matures

Employer Type: Private Firms

Related Careers:
1. Hydrogeologist
2. Government Scientist
Green Jobs – A pathway out of poverty

"We must connect the people who need work the most with the work that most needs to be done."

—Van Jones, Co-Founder of the Ella Baker Center for Human Rights, Founder of Green For All

As investment in the green economy has exploded in recent years, observers have noted that millions of good-paying jobs are being created across the nation in new and existing industries. With poverty, unemployment, and pollution worsening, especially in communities of color, green job opportunities that offer social and environmental solutions couldn’t come at a better time. However, unless programs and policies are developed specifically to ensure that low-income people with barriers to employment are provided access to such jobs, then the growing green economy could simply replicate the social divisions of previous economic booms.

WHAT IS A GREEN-COLLAR JOB? HOW CAN THEY BENEFIT LOW-INCOME JOB SEEKERS?

According to Dr. Raquel Pinderhughes of San Francisco State University, low-income job seekers can benefit from "green-collar jobs," which she defines as "blue collar jobs in green businesses — that is, manual labor jobs in businesses whose products and services directly improve environmental quality." Because such jobs have low barriers to entry, they are well-suited for youth and young adults who have limited education or skills, who have been out of the labor market for awhile, or who were formerly incarcerated. Moreover, they are high quality jobs in sectors poised for dramatic growth — career-track jobs that can support families and help re-build the middle class. These features make green-collar jobs ideal for low-income men and women seeking work that pays a living wage with benefits and opportunities for advancement.

In a recent study of Bay Area green businesses, Pinderhughes identified 22 sectors that provide green-collar work, ranging from bicycle repair and public transit to renewable energy generation and energy efficiency retrofits to green landscaping and sustainable agriculture. Among the businesses she interviewed, most owners and managers said they were enthusiastic about providing low-income residents with training and green collar jobs in their firms. However, employers insisted that such candidates must be "job ready."

Characteristics employers are looking for in job applicants with low experience or education to show they are job ready:

- a sense of responsibility
- basic presentation, listening, communication, and literacy skills
- a positive attitude
- a strong work ethic
- consistent punctuality
- ability to work independently and as part of a team

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9 Dr. Raquel Pinderhughes, Green Collar Jobs: An Analysis of the Capacity of Green Businesses to Provide High Quality Jobs for Men and Women with Barriers to Employment, Executive Summary (San Francisco State University, 2007), p. 2.

10 Ibid, p. 4.
Cutting edge green job training and education programs

Providing low-income people with access to green collar jobs requires strong partnerships between green employers, educational institutions and job training programs that prepare those with barriers to employment to enter the labor market. Labor unions can also play a critical role in designing curriculum and connecting qualified green jobs program graduates with opportunities in union apprenticeships and eventually union-track careers. Labor union apprenticeship programs are discussed later in the Guidebook.

In addition to vocational skills training, training programs for those with barriers to employment should offer full “wrap-around” services, including case management, soft skills and job readiness training, literacy and basic skills training. The best programs may provide stipends or other support to participants during training and will connect program participants to union apprenticeship programs or good-paying employers. Some programs will also combine on-the-job training with environmental education so that green-collar workers understand the importance of their work in supporting environmental sustainability.

The following are excellent examples of green-collar jobs training and education programs that are providing “pathways out of poverty” for California residents:

<table>
<thead>
<tr>
<th>Program name, location and Internet contact information</th>
<th>Description of the program offering</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Green Ambassadors</strong>&lt;br&gt;Los Angeles, CA with connections to Southern California&lt;br&gt;Website: <a href="http://www.greenambassadors.org">www.greenambassadors.org</a></td>
<td>An environmental education program that enables youth to bring change to their communities and the world. Programs include: Green Youth Coalition which links all groups in Southern California; After School/In-School community based service-learning in-action program; National Youth Summits; Green Solution Tours which bring students across the country together to talk about green issues; and Green Adventures, a global student exchange.</td>
</tr>
<tr>
<td><strong>LA Infrastructure and Sustainability Jobs Collaborative</strong>&lt;br&gt;Los Angeles, CA&lt;br&gt;Website: <a href="http://www.lattc.edu/dept/lattc/REDI/Utility.html">http://www.lattc.edu/dept/lattc/REDI/Utility.html</a></td>
<td>A partnership between public, private and community partners to implement a seamless education, training and workforce infrastructure that connects low-income, disadvantaged populations to livable wage jobs with career paths within the energy-utility industry. Key partners include LA Trade Tech, the Regional Economic Development Institute, LA Dept. of Water and Power, Southern California Gas Company, LA Unified School District and IBEW Locals 11 and 18.</td>
</tr>
<tr>
<td><strong>Ma’at Youth Academy</strong>&lt;br&gt;Richmond, CA&lt;br&gt;Website: <a href="http://www.maatya.org">www.maatya.org</a></td>
<td>A free training and education academy for youth volunteers to prepare them for participating in city planning and community outreach activities. Program participants work with local planning and environmental agencies to develop recommendations on how to improve the environmental impact of cities and buildings on the environment.</td>
</tr>
<tr>
<td>Program name, location and Internet contact information</td>
<td>Description of the program offering</td>
</tr>
<tr>
<td>--------------------------------------------------------</td>
<td>-----------------------------------</td>
</tr>
<tr>
<td><strong>Oakland Green Jobs Corps</strong>&lt;br&gt;Oakland, CA&lt;br&gt;Cypress-Mandela Training Center: <a href="http://www.cypressmandela.org">www.cypressmandela.org</a>&lt;br&gt;Laney College: <a href="http://www.laney.peralta.edu">www.laney.peralta.edu</a></td>
<td>The Oakland Green Jobs Corps provides “green pathways out of poverty” for young adults in Oakland facing barriers to employment. The program — a partnership between Cypress Mandela Training Center, Laney College and Growth Sector — offers job-readiness training, ongoing support services and on-the-job training, enabling trainees to pursue careers in green industries.</td>
</tr>
<tr>
<td><strong>Regional Technical Training Center (RTTC)</strong>&lt;br&gt;Oakland, CA&lt;br&gt;Website: <a href="http://www.rttc.us">www.rttc.us</a></td>
<td>Offers multiple hands-on free training programs including hazardous waste management and environmental engineering. Requires supplemental coursework for the engineering program, though job placement assistance is offered upon program completion</td>
</tr>
<tr>
<td><strong>Rising Sun Energy Center and Community Youth Energy Services (CYES)</strong>&lt;br&gt;Multiple Locations, San Francisco Bay Area&lt;br&gt;Website: <a href="http://www.risingsunenergy.org/cyes.htm">www.risingsunenergy.org/cyes.htm</a></td>
<td>Offers free training to volunteers ages 15 to 22 and sends them to residential homes and public shelters during the summer to perform energy audits and installation services. Students are trained in energy conservation and solar energy generation.</td>
</tr>
<tr>
<td><strong>SCOPE and the Los Angeles Apollo Alliance</strong>&lt;br&gt;Los Angeles, CA&lt;br&gt;Website: <a href="http://www.scopela.org">www.scopela.org</a></td>
<td>Currently working to develop a Green Career Ladder Training Program to train 50 inner-city residents and place graduates in union apprenticeship programs and green jobs. Check in regularly at their website for updates.</td>
</tr>
<tr>
<td><strong>Solar Richmond</strong>&lt;br&gt;Richmond and Oakland, CA&lt;br&gt;Website: <a href="http://www.solarrichmond.org">www.solarrichmond.org</a>&lt;br&gt;Solar Living Institute: <a href="http://www.solarliving.org">www.solarliving.org</a>&lt;br&gt;GRID Alternatives: <a href="http://www.gridalternatives.org">www.gridalternatives.org</a>&lt;br&gt;RichmondBUILD: <a href="http://www.ci.richmond.ca.us/index.asp?NID=1243">www.ci.richmond.ca.us/index.asp?NID=1243</a></td>
<td>A partnership with Solar Living Institute, GRID Alternatives and the city’s of Richmond’s BUILD program. Offers free job training, paid internships and job placement assistance to low-income area residents in solar installation and energy efficiency auditing.</td>
</tr>
<tr>
<td><strong>YouthBuild USA</strong>&lt;br&gt;Multiple Locations throughout the state&lt;br&gt;Website: <a href="http://www.youthbuild.org">www.youthbuild.org</a></td>
<td>Offers free job training within a construction pre-apprenticeship and general education program. Participants must be 16 to 24 years old and working toward a GED or high school diploma. Participants spend 6 to 24 months in the program, dividing their time between a YouthBuild construction site and an alternative school.</td>
</tr>
</tbody>
</table>
Green job apprenticeship programs offered by unions and utilities

WHAT IS AN APPRENTICESHIP PROGRAM?

An apprenticeship is an entry-level job that pays the employee while they learn a skilled craft or trade. Most of the job training occurs during the working hours, though classroom training may also be required. The apprentice typically works alongside a highly experienced teacher to perform jobs and installations. The duration of the apprenticeship is typically between three and five years based on the skills and trade being learned. At the start of the apprenticeship, the worker may earn between $9 and $14 per hour. Once completed, the apprentice-turned-craftsman can earn more than $30 an hour.

Most apprenticeship programs are either run through a labor union, large company like an electric utility (for the purposes of placing the worker in that company), or a local college. Typically, applicants to apprenticeship programs must be 18 years of age, in good physical health, possess a high school diploma or a GED, and able to read, write, and speak English.

Formal apprenticeship programs offered by labor unions in California specialize in:

- Air conditioning & refrigeration
- Automotive
- Boiler making
- Carpentry
- Cement-masonry
- Electrician
- Heat & frost insulation
- Ironworking
- Machinists & mechanics
- Millwrights
- Operations engineering
- Plumbing
- Power Lineman
- Roofing
- Sheet metal working
- Solar turbines
- Stationary engineering
- Steam fitting

RESOURCES TO FIND APPRENTICESHIPS

Paid apprenticeship programs can be offered through local unions or directly from employers like large public utilities. Coursework required by apprenticeship programs can be taken in approved academic institutions throughout the state. The State of California Division of Apprenticeship Standards (DAS) oversees apprenticeship standards for wages, hours, working conditions and the specific skills required for state certification. More information on state-approved apprenticeship education programs can be found at:
http://www.dir.ca.gov/apprenticeship.html.
California green job apprenticeship programs

Excellent resources to learn more about apprenticeships through local unions, trade organizations and individual companies can be found on the Internet.

<table>
<thead>
<tr>
<th>APPRENTICESHIP PROGRAMS (Labor Organization and Industry Managed)</th>
<th>WEBSITE CONTACT INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Building Trades</td>
<td><a href="http://www.scbt.org">www.scbt.org</a></td>
</tr>
<tr>
<td>California Apprenticeship Coordinators Association</td>
<td><a href="http://www.calapprenticeship.org/Programs.htm">www.calapprenticeship.org/Programs.htm</a></td>
</tr>
<tr>
<td>California State Apprenticeship Search Database of available apprenticeship programs by county and occupation group</td>
<td><a href="http://www.dir.ca.gov/databases/das/aigstart.asp">www.dir.ca.gov/databases/das/aigstart.asp</a></td>
</tr>
<tr>
<td>Carpenters Training Academy</td>
<td><a href="http://www.ctcnc.org">www.ctcnc.org</a></td>
</tr>
<tr>
<td>IBEW Local 11 International Brotherhood of Electrical Workers</td>
<td><a href="http://www.ibew11.org">www.ibew11.org</a></td>
</tr>
<tr>
<td>Fresno Electrical Apprenticeship</td>
<td><a href="http://www.fresnojatc.org">www.fresnojatc.org</a></td>
</tr>
<tr>
<td>Local 250 Air Conditioning and Refrigeration Training Center</td>
<td><a href="http://www.HVACr-training.com">www.HVACr-training.com</a></td>
</tr>
<tr>
<td>Los Angeles Electrical Training Institute</td>
<td><a href="http://www.laett.com/apprentice.html">www.laett.com/apprentice.html</a></td>
</tr>
<tr>
<td>Millwright Apprenticeship</td>
<td><a href="http://www.unionmillwright.com">www.unionmillwright.com</a></td>
</tr>
<tr>
<td>Northern California Cement Masons Joint Apprenticeship &amp; Training Committee</td>
<td><a href="http://www.norcalcemtmasonsappprenticeship.org">www.norcalcemtmasonsappprenticeship.org</a></td>
</tr>
<tr>
<td>Pacific Gas and Electric Power Pathways</td>
<td><a href="http://www.pge.com/about/careers/powerpathway">www.pge.com/about/careers/powerpathway</a></td>
</tr>
<tr>
<td>Roofers 95</td>
<td><a href="http://www.roofer95.com">www.roofer95.com</a></td>
</tr>
<tr>
<td>Sacramento Municipal Utility District</td>
<td>smud.org/careers/college.html</td>
</tr>
<tr>
<td>Sacramento Valley Sheet Metal Worker</td>
<td><a href="http://www.sheetmetaltraining.com">www.sheetmetaltraining.com</a></td>
</tr>
<tr>
<td>San Francisco Electrical Training</td>
<td><a href="http://www.sfelectricaltraining.org">www.sfelectricaltraining.org</a></td>
</tr>
<tr>
<td>San Francisco Sprinkler Fitters Local 483</td>
<td><a href="http://www.sprinklerfitters483.org/apprenticeship.asp">www.sprinklerfitters483.org/apprenticeship.asp</a></td>
</tr>
<tr>
<td>San Diego Electrical Training Trust</td>
<td><a href="http://www.sdett.org">www.sdett.org</a></td>
</tr>
<tr>
<td>Southern California Carpenters JATC</td>
<td><a href="http://www.californiacarpenters.org">www.californiacarpenters.org</a></td>
</tr>
<tr>
<td>Stationary Engineer Apprenticeship</td>
<td><a href="http://www.local39training.org">www.local39training.org</a></td>
</tr>
<tr>
<td>Ventura County Electrical Joint Apprenticeship Training Committee</td>
<td><a href="http://www.ibew952.org">www.ibew952.org</a></td>
</tr>
<tr>
<td>Western Apprenticeship Coordinators Association</td>
<td><a href="http://www.waca-apprenticeships.org">www.waca-apprenticeships.org</a></td>
</tr>
</tbody>
</table>
Government sponsored green jobs placement assistance

In addition to activities by unions and non-profit organizations, green job training and placement services sponsored by federal and state government agencies offer important opportunities to connect California workers with high quality jobs. As the green economy continues to grow and more workers are needed, similar programs may emerge at the city or county level.

<table>
<thead>
<tr>
<th>TRAINING &amp; PLACEMENT SERVICES</th>
<th>OFFERING OF THE SERVICE</th>
</tr>
</thead>
</table>
| **California Employment Development Department Youth Employment Opportunity Program (YEOP)**  
  Multiple Locations throughout the state  
  Website: www.edd.ca.gov/Jobs_and_Training /Services_for_Youth.htm | Offers special services to youth, ages 15 to 21, including peer advising, referrals to supportive services, workshops, job referrals and placement assistance and referrals to training and community outreach efforts. Programs are reached through one-stop career centers and workforce career offices located throughout the state. |
| **California Employment Development Department - Training Institution Provider Listing**  
  Location: Web based tool  
  Website: etpl.edd.ca.gov/wiaetplocc.asp | Offers a searchable database of over 10,000 approved training programs throughout California. Individuals can search by cost of program, whether it accepts financial aid, program location, occupation type and additional services offered. |
| **California Employment Development Department**  
  Location: Offices throughout the state  
  Workforce Services offices: www.edd.ca.gov/  
  Jobs_and_Training/Workforce_Services_Offices  
  One-stop career centers: www.edd.ca.gov/  
  Jobs_and_Training/pubs/osfile.pdf | Workforce Services Offices and One-stop Career Centers offer in-person assistance to job seekers throughout California. Individuals can speak with EDD representatives about job placement assistance, training opportunities and education. |
| **East LA Skills Center**  
  Los Angeles, CA  
  Website: elasc.adultinstruction.org | The Center is a full-employment preparation and training center operated by the LA Unified School District. The center serves a diverse community that includes at-risk youth and offers training courses in solar photovoltaic systems installation. Students can earn the North American Board of Certified Energy Practitioner (NABCEP) entry-level certificate — the industry standard. In addition to providing short-term vocational training, the center offers classes for a High School Diploma, and GED prep in English and Spanish. |
| **Los Angeles Conservation Corps**  
  Los Angeles, CA  
  Website: www.lacorps.org/conservation.html | Employs young people to provide conservation services for government agencies and private contract sponsors throughout the greater Los Angeles area. |
| **United States Dept. of Labor - Job Corps**  
  Multiple locations throughout the state  
  Website:www.jobcorps.dol.gov/centers/CA.htm | Offers free education, job-training and paid apprenticeship programs for multiple career types - including jobs in the energy, construction, automotive and transportation sectors - to people ages 16 to 24. Programs are reached through Job Corps offices located throughout the state. Also offers career pathways assessments for education program planning. |
California green job programs at academic institutions

California boasts world-class educational institutions where students can learn valuable skills that prepare them to enter the workforce. Community colleges, trade schools, 4-year universities and graduate schools all offer excellent programs to individuals looking to learn about and advance in the green economy.

A sound education that gives an individual a specialized skill set can make it easier to be hired and promoted at the company of one’s choosing. Surveys have shown that employers of the new green workforce are going to be looking for educational preparation in math, science and technology, in addition to good problem solving skills and hands-on training. In addition, just as in any other field, there will always be a need for individuals with advanced training, especially at the Master’s level and higher.

4-YEAR COLLEGES, UNIVERSITIES AND GRADUATE SCHOOLS

Most, if not all, four-year colleges and universities offer a wide range of basic and advanced courses within bachelor’s level and higher degree programs to prepare students for the green workforce. Environmental studies and science programs have been training workers in environmental resource management fields (including energy, waste and water) for decades, and coursework in chemistry, biology, engineering, math, geology and environmental science has continued to be a main emphasis of the required curriculum. For more information on these schools and the programs they offer, a large number of resources are available on the Internet, through career services offices at high schools and colleges, or by contacting the schools directly. Due to the breadth of such coursework offerings and the limited nature of this guidebook, academic programs at 4-year institutions are not included in the Guidebook.

TRADE SCHOOLS AND PROGRAMS

California is home to many specialty schools and institutions that offer coursework tailored to meet the requirements of a specific job class or field. These programs allow students the flexibility to complete a certificate or degree program in the field of their choosing. However, students may first want to identify the type of green job they desire and specifically tailor their concentration to meet the demands of that job.

2-YEAR COMMUNITY COLLEGES

The network of over 100 California community colleges offers a diverse array of low cost two-year degree and certificate programs to prepare students for green jobs. In addition to the traditional sciences, many two-year schools offer specialty degree programs and apprenticeship programs designed to fill specific green job niches. A list of all the California community colleges with identified specialty programs beyond the traditional sciences of chemistry, biology, math, physics, geography and geology is included on the following pages.
### Green job educational programs at California community colleges

<table>
<thead>
<tr>
<th>COMMUNITY COLLEGE</th>
<th>GREEN JOB PROGRAM CONCENTRATIONS - Apprenticeship program offerings in bold</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alameda</td>
<td>Automotive Technology, Diesel and Truck Mechanics, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Allan Hancock</td>
<td>Civil Engineering, Natural Science</td>
</tr>
<tr>
<td>American River</td>
<td>Ecology, Natural Resources, Green Diesel Technology, Geographic Information Systems, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Antelope Valley</td>
<td>HVAC (Heating, Ventilation and Air Conditioning), Geographic Information Systems</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>Environmental Engineering, Environmental Science</td>
</tr>
<tr>
<td>Barstow</td>
<td>Natural Resources, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Berkeley City College</td>
<td>Biotech Program focus in Physical Sciences</td>
</tr>
<tr>
<td>Butte</td>
<td>Civil Engineering, Ecology, Environmental Science, Hydrological Sciences, Natural Resources</td>
</tr>
<tr>
<td>College of Canyons</td>
<td>Natural Resources</td>
</tr>
<tr>
<td>Cerritos</td>
<td>Natural Resources, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Cerro Coso</td>
<td>Natural Resources</td>
</tr>
<tr>
<td>Chabot</td>
<td>HVAC, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Chaffey</td>
<td>Earth Sciences, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Citrus</td>
<td>HVAC, Wastewater Engineering and Operations</td>
</tr>
<tr>
<td>Columbia</td>
<td>Environmental Science, Watershed Restoration, Geographic Information Systems</td>
</tr>
<tr>
<td>Contra Costa</td>
<td>Earth Sciences</td>
</tr>
<tr>
<td>Copper Mountain</td>
<td>Environmental Science</td>
</tr>
<tr>
<td>Cosumnes River</td>
<td>Civil Engineering, Environmental Engineering, Geographic Information Systems</td>
</tr>
<tr>
<td>Crafton Hills</td>
<td>Environmental Science</td>
</tr>
<tr>
<td>Cuesta</td>
<td>Environmental Science, Natural Resources, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Cuyamaca</td>
<td>Civil Engineering, Environmental Engineering, Environmental Science, Wastewater</td>
</tr>
<tr>
<td>Cypress</td>
<td>HVAC, Geographic Information Systems</td>
</tr>
<tr>
<td>De Anza</td>
<td>Ecology, Pollution Prevention</td>
</tr>
<tr>
<td>College of Desert</td>
<td>Ecology, HVAC, Environmental Science</td>
</tr>
<tr>
<td>Diablo Valley</td>
<td>Geographic Information Systems, Alternate Energy Technology program, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>El Camino</td>
<td>Horticulture, HVAC, Environmental Science</td>
</tr>
<tr>
<td>Evergreen Valley</td>
<td>Civil Engineering</td>
</tr>
<tr>
<td>Feather River</td>
<td>Environmental Science, Natural Resources</td>
</tr>
<tr>
<td>Foothill</td>
<td>Horticulture, Environmental Science, Geographic Information Systems, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Fresno City</td>
<td>HVAC and Industrial Electronics, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Community College</td>
<td>Green Job Program Concentrations - Apprenticeship program offerings in bold</td>
</tr>
<tr>
<td>-----------------------------</td>
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</tr>
<tr>
<td>Fullerton</td>
<td>Environmental Technology, Environmental Science</td>
</tr>
<tr>
<td>Golden West</td>
<td>Environmental Technology</td>
</tr>
<tr>
<td>Grossmont</td>
<td>Hydrology</td>
</tr>
<tr>
<td>Imperial Valley</td>
<td>Industrial Electronics, Wastewater Engineering and Operations, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Laney</td>
<td>Architectural &amp; Engineering Technology, HVAC and Refrigeration (Environmental Control Technician), Construction Management, Carpentry, Welding, Machine Technology, Physical Sciences, Electricity &amp; Electronics, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Las Positas</td>
<td>Occupational Health And Safety</td>
</tr>
<tr>
<td>Long Beach City</td>
<td>Alternative Fuels, HVAC, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Los Angeles Pierce</td>
<td>Nursery Technician, Horticulture, Natural Resources, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Los Angeles Trade-Tech</td>
<td>Diesel Technology, Solid Waste Operations, HVAC, Wastewater Engineering and Operations, Geographic Information Systems, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Los Angeles Valley</td>
<td>Industrial Operations and Manufacturing, Earth Sciences</td>
</tr>
<tr>
<td>Los Angeles Medanos</td>
<td>Appliance Repair, Environmental Science, <strong>Green Job Apprenticeship Programs</strong></td>
</tr>
<tr>
<td>Los Medanos College</td>
<td>Electrical and Electronic Technology, Environmental Science, Welding Technology, Physical Sciences</td>
</tr>
<tr>
<td>College of Marin</td>
<td>Civil Engineering, Environmental Landscaping, Natural Resources</td>
</tr>
<tr>
<td>Medocino</td>
<td>Horticulture, Earth Sciences, Natural Resources</td>
</tr>
<tr>
<td>Merced</td>
<td>Agricultural Science, Horticulture, HVAC, Natural Resources</td>
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<td>Merritt</td>
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<td>Mission</td>
<td>Environmental Engineering</td>
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<td>Modesto Junior</td>
<td>Horticulture, Environmental Engineer, Natural Resources, Industrial Systems Technician, <strong>Green Job Apprenticeship Programs</strong></td>
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<tr>
<td>Moorpark</td>
<td>Civil Engineering, Environmental Engineer, Environmental Science</td>
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<td>Mt. San Antonio</td>
<td>Industrial Electronics, HVAC, Water Distribution, Agricultural Power Equipment, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>Mt. San Jacinto</td>
<td>Environmental Sciences, Wastewater Engineering and Operations, Geographic Information Systems</td>
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<td>Napa Valley</td>
<td>Natural Resources</td>
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<td>Ohlone</td>
<td>Natural Resources, Environmental Studies, Solar Photovoltaic Design and Installation</td>
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<td>Orange Coast</td>
<td>Civil Engineering, HVAC, Natural Resources, Machinist, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>Oxnard</td>
<td>HVAC, Environmental Science</td>
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<td>College of Redwoods</td>
<td>Metal Working</td>
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<td>COMMUNITY COLLEGE</td>
<td>GREEN JOB PROGRAM CONCENTRATIONS - Apprenticeship program offerings in bold</td>
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<tr>
<td>Reedley</td>
<td>Metal Working, Horticulture, Mechanized Agriculture, Agricultural Technician, Automotive Technician</td>
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<td>Rio Hondo</td>
<td>Building, Welding, Carpentry, Heavy Equipment, Environmental Technology, Automotive Technician, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>Metal Working and Welding, HVAC, Wastewater Engineering and Operations, Automotive Technician, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>San Diego City</td>
<td>Building, Welding, Carpentry, Plumbing, HVAC, Pipefitting, Solar Turbines, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>Construction, Geographic Information Systems</td>
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<td>San Diego Miramar</td>
<td>Heavy Equipment Operations</td>
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<td>San Francisco City</td>
<td>Construction Management, Mechanical Engineering, Electrical Engineering</td>
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<td>San Joaquin Delta</td>
<td>Building, Welding, Carpentry, Horticulture, HVAC, Wastewater Engineering and Operations, Natural Resources, Automotive Technician, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>San Mateo</td>
<td>Building, Welding, Carpentry, Plumbing, HVAC, Construction, Metalworking, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>Santa Ana</td>
<td>Welding, Automotive Technician</td>
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<td>Santa Barbara City</td>
<td>Ecosystem Restoration, Horticulture, <strong>Green Job Apprenticeship Programs</strong></td>
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<tr>
<td>Santa Rosa Junior</td>
<td>Sustainable Agriculture, Welding Diesel Technology, Geographic Information Systems, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>Santiago Canyon</td>
<td>Public Works, Carpentry, Wastewater Engineering and Operations, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>College of Sequoias</td>
<td>Construction, Welding, Carpentry, HVAC, Agricultural Power Equipment, Welding Industrial Maintenance, <strong>Green Job Apprenticeship Programs</strong></td>
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<tr>
<td>Shasta</td>
<td>Civil Engineering, Horticulture, Forestry, Automotive Technician, Wastewater Engineering and Operations, Natural Resources, Agricultural Power Equipment, Welding, Industrial Operations</td>
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<td>Sierra</td>
<td>Horticulture, Watershed Ecology, Construction, Metalworking, Geographic Information Systems</td>
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<td>Welding</td>
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<td>Solano CC</td>
<td>Horticulture, Hazardous Waste, Wastewater Engineering and Operations, Industrial Systems, Welding and Metalworking, Automotive Specialist</td>
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<td>Southwestern</td>
<td>Building and Construction Trades, Environmental Management</td>
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<td>Taft</td>
<td>Automotive Specialist</td>
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<td>Ventura</td>
<td>Building and Construction Trades, Horticulture, Wastewater Engineering And Operations, Natural Resources, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>Victor Valley</td>
<td>Building and Construction Trades, Horticulture, <strong>Green Job Apprenticeship Programs</strong></td>
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<td>W. Hills-Coalinga</td>
<td>Precision Agriculture</td>
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<td>West Los Angeles</td>
<td>Power Plant Management and Operations</td>
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<tr>
<td>W. Valley</td>
<td>Geographic Information Systems</td>
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<tr>
<td>Yuba</td>
<td>Welding, Horticulture, Agriculture, Industrial Electricity, Hazardous Materials Management</td>
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</table>
California green jobs career pathway

WHAT IS A CAREER PATHWAY MAP?

Finding a first job, moving into a new career field, or working up to become a high level manager or craftperson can be a very difficult process without the right tools and perspective of how to get from A to Z. Creating and using a career pathway map helps the process look more manageable and can answer many of the questions about where to start and what resources are available to help. A simplified career pathway map—such as the one below that diagrams the green jobs marketplace—lays out the steps involved with progressing through a career, from education and formal job training to skills enhancement and promotion.

CASE STUDY: DETAILED CAREER PATHWAY MAP FOR THE EAST SAN FRANCISCO BAY AREA

To help job seekers of all levels of education and skills in Contra Costa and Alameda Counties, two organizations (the Easy Bay Green Corridor Partnership and the Oakland Partnership) joined together in 2007 to form the Green Academy. The Green Academy developed a detailed career pathway map and identified the education institutions, training opportunities and workforce placement services available to the Eastern San Francisco Bay area. While developing such career pathway maps is time and resource intensive for an organization to complete, these pathway maps identify the critical resources available to job seekers and can be developed for any geographic area. The Green Academy Vision career pathway map is on the next page or can be found with extended descriptions on the Internet at www.oaklandpartnership.com/GreenAcademy.
**GREEN ACADEMY VISION**

**GREEN ENERGY EDUCATION PATHWAYS**

In the East Bay Green Corridor

Education for Environmental Sustainability, Social Justice, and Community Development

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**GREEN ENERGY EMPLOYERS (AND INCUMBENT WORKERS)**

*Intenships *Employment *Apprenticeships *Mentoring

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**GREEN ENERGY & GREEN BUILDING DESIGN**

UC Berkeley MA/PHD UCB in Energy and Resources
UC Berkeley Architecture MA and PhD in Architecture
- Analysis, policy, and management
- Green building design
- Employment agencies, universities, government, private sector

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**SUPPLEMENTAL PROFESSIONAL TRAINING**

- LEED AP Training (USGBC)
- Build it Green Workshops

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**GREEN ENERGY MANAGEMENT & ENGINEERING**

- CSU East Bay Programs in Green Energy Management and Engineering (in development)
- Analysis, management, compliance, and entrepreneurship
- Employment in ESCO’s, utilities, public, and private

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**GREEN BUILDING CAREER TECHNICAL EDUCATION**

Peralta Colleges AA / Certificates
- Energy Auditing & Building Energy Management
- Installations Operations and Maintenance
- Green Construction
- Green Building & Design (Merritt & Laney CC)

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**ENVIRONMENTAL CAREER EDUCATION**

Peralta & Contra Costa Colleges AA / Certificates
- Environmental Science

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**SOLAR INSTALLATION TRAINING**

Peraltab and Ohlone Community Colleges
- 200 Hours of Training
- Unpaid Community Internships
- Lab Work

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**GREEN BUILDING TRADE**

Labor Union Apprenticeship Programs
- Green building,
- PV Installation

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**BRIDGE TRAINING TO GREEN CAREERS AT PERALTA AND CONTRA COSTA COMMUNITY COLLEGE FUNDED BY THE CAREER ADVANCEMENT ACADEMY**

- Achievement of 10th grade Literacy and Math level
- Contextualized Training Delivered for College Credit at Community College
- Introduction to Environmental Careers (developed by Raquel Pinderhughes) and Solar Industry
- Job Readiness – Resume Development, Interviewing, Customer Service
- Social Support – Child Care, Transportation, Drug and Alcohol Counseling
- Intensive in class Case Management and Financial Aid Package ($2,100 per student)

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**PRE BRIDGE LITERACY AND MATH TRAINING AT PERALTA AND CONTRA COSTA COMMUNITY COLLEGE**

- Intensive Basic Literacy and Math
- Achievement of 8th grade Literacy and Math level
- Job Readiness – Resume Development, Interviewing
- Social Support – Child Care, Transportation, Drug and Alcohol Counseling
- Intensive in class Case Management

---

**OUTREACH, RECRUITMENT AND ASSESSMENT**

- EASTBAY WORKS
  North Cities One-Stop Career Center
- OAKLAND COMMUNITY & WORKFORCE AGENCIES
  Oakland Private Industry Council,
  Cypress Mandela Training Center
  Oakland Green Jobs Corps, RTTC
- BERKELEY YOUTH & WORKFORCE AGENCIES
  Rubicon One-Stops,
  Berkeley Youth Alternatives
- RICHMOND WORKFORCE AGENCIES & ONE-STOPs
  Richmond Works
- LOCAL HIGH SCHOOLS, REGIONAL OCCUPATION PROGRAMS (ROPs) & ADULT SCHOOLS
Green jobs guidebook references

PARTNER ORGANIZATIONS

Environmental Defense Fund, www.edf.org
Ella Baker Center for Human Rights, www.ellabakercenter.org

ORGANIZATIONS ENDORSING THE GUIDEBOOK

Apollo Alliance, www.apolloalliance.org
Oakland Partnership, www.oaklandpartnership.com

INDIVIDUALS CONTACTED DURING RESEARCH OR REFERENCED WITHIN THE GUIDEBOOK

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- Narinder Bansal (Ohlone Community College District);
- Zoei Burrows (Solar Richmond)
- John Carreese (San Francisco Bay Region Center of Excellence)
- Patti Castro (Alameda County Workforce Investment Board)
- Susanna Cooper (Senator Darrell Steinberg)
- Brad Edgar (Cleaire)
- Karen Engel (Oakland Metropolitan Chamber of Commerce)
- Grant Ferrier (Environmental Business International, Inc.)
- Elena Foshay and Mac Lynch (Apollo Alliance)
- Karina Garbesi, PhD (California State University East Bay)
- Bonnie Graybill (California Employment Development Department)
- Van Jones [Green For All]
- Ian Kim and Aaron Lehner (Ella Baker Center for Human Rights)
- Richard Lew (Bay Area Air Quality Management District)
- Fred Lucero and Sal Vaca [Richmond BUILD]
- Carol McClelland, PhD [Green Career Central]
- Raquel Pinderhughes, Ph.D. [San Francisco State University]
- Elizabeth Redman [Competitiveness Group, Inc.]
- Michele Rodriguez (Workforce Investment Board of Marin)
- Erika Shumate (MMA Renewable Ventures, LLC.)

ORGANIZATIONS CONTACTED OR REFERENCED DURING RESEARCH FOR THE GUIDEBOOK

Blue Green Alliance, www.bluegreenalliance.org
California Climate Action Network (California CAN!), www.ca.calg.org/climatechange
California Community Colleges, https://misweb.cccco.edu/webproginv/prod/collegelist_n.cfm
Cleaire, www.cleaire.com
Green Academy, www.oaklandpartnership.com/GreenAcademy
Green For All, www.greenforall.org
Laney College in partnership with the Green Academy
Merritt College, Environmental Management and Technology’s Program, www.ecomerritt.org
North American Board of Certified Energy Practitioners (NABCEP) www.nabcep.org
Pacific Gas & Electric, www.pge.com
Rising Sun Energy Center (RSEC) California Youth Energy Services (CYES), www.risingunenergy.org
Tesla Automobiles, www.teslamotors.com

WEB-BASED EMPLOYMENT DATA SOURCES USED DURING RESEARCH FOR THE GUIDEBOOK

www.edd.ca.gov  www.renewableenergyworld.com

The Green Jobs Guidebook is also available on the Internet at:

www.edf.org/cagreenjobs