

# Psyk.trek Work Sheet

## Unit 12 - Social Psychology Psychology: Themes & Variations – Wayne Weiten

Name \_\_\_\_\_ Section \_\_\_\_\_

1. Attribution is defined as \_\_\_\_\_.

2. Give an example of the two types of attribution for: Sam failed his math test.

Internal attribution \_\_\_\_\_

External attribution \_\_\_\_\_

3. In Kelley's model of attribution, there are three types of information one needs. They are:

a) \_\_\_\_\_; b) \_\_\_\_\_; c) \_\_\_\_\_

4. Attribution styles are important in understanding how a person views the world and him/herself. Depression has been linked to a thinking style that assumes: (circle)

Internal / External; Global / Specific; Stable / Unstable attributions.

5. An observer is likely to have \_\_\_\_\_ attributions; whereas

The actor in the situation is more likely to have \_\_\_\_\_ attributions.

This general tendency is called the \_\_\_\_\_ error.

6. The self-serving bias happens when \_\_\_\_\_.

7. Sternberg identified 3 components of romantic love. They are:

a) \_\_\_\_\_; b) \_\_\_\_\_; c) \_\_\_\_\_

8. The component of love that is strongest in the early stage and falls off with time is:

\_\_\_\_\_.

9. Fill in the correct information relating infant attachment to adult attachment styles.

Parental care giving style

Infant attachment

Adult attachment

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

10. Festinger proposed a theory of Cognitive Dissonance to explain why people sometimes change their attitudes. In the study discussed (where students were paid to do dull work), which group rated the task more positively and why?

11. The 2 routes you can take in trying to persuade someone of something are:

(a) \_\_\_\_\_ which creates \_\_\_\_\_ processing; and

(b) \_\_\_\_\_ which creates \_\_\_\_\_ processing.

12. Prejudice and discrimination can exist separately, although they often do appear together. Give an example of discrimination without prejudice.

13. In the study cited in the CD, a videotape was shown of a conflict where someone shoving someone else. In one tape a Black man shoved a White man; in the second tape, a White man shoved a Black man. When asked what if they had seen would be called violent, it depended on which actor did the shoving.

Percentage of Whites who saw the Black actor's shove as violent: \_\_\_\_\_

Percentage of Whites who saw the White actor's shove as violent: \_\_\_\_\_

What is the explanation of this difference?

14. People tend to divide people into Us and Them ("Ingroup" and "Outgroup") and tend to think \_\_\_\_\_ about people in the Outgroup.

15. What factors influence the likelihood of conformity? Name three: \_\_\_\_\_

\_\_\_\_\_.

16. Most psychiatrists predicted that less than \_\_\_\_\_% of individuals would administer the maximum level of shock in the Milgram experiment. What per cent actually did? \_\_\_\_\_.

17. What is the difference between Conformity and Obedience?