

Digital Products

Consolidated Income Statements

(in thousands, except per share data)

	Fiscal year ends January 31,		
	2006	2005	2004
Revenues	<u>770,157</u>	<u>617,126</u>	<u>496,693</u>
Cost and expenses:			
Cost of goods sold	96,364	71,338	64,217
Marketing and selling	260,553	237,107	199,939
Research and development	142,806	122,432	93,702
General and administrative	<u>127,407</u>	<u>111,087</u>	<u>79,018</u>
Total cost and expenses	<u>627,130</u>	<u>541,964</u>	<u>436,876</u>
Income from operations	143,027	75,162	59,817
Interest and other income	<u>13,523</u>	<u>9,644</u>	<u>6,695</u>
Income before income taxes	<u>156,550</u>	<u>84,806</u>	<u>66,512</u>
Provision for income taxes	<u>55,921</u>	<u>39,635</u>	<u>24,941</u>
Net income	<u>100,629</u>	<u>45,171</u>	<u>41,571</u>
Number of shares	49,640	46,760	45,344
Earnings per share	<u>\$2.03</u>	<u>\$0.97</u>	<u>\$0.92</u>